



SPOTLIGHT

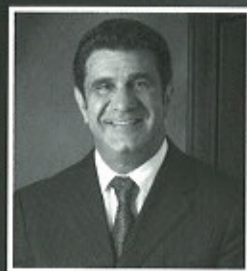
SEPTEMBER 2007 AMERICAN INCOME LIFE & NATIONAL INCOME LIFE VOL 40 NO 9



on fire

highest August production
\$8.3M

- August Accomplishments
- Praise from Our Customers
- Scott Smith - Permission to Dream Big



FROM THE DESK OF:
Roger Smith
President & CEO
American Income Life
& National Income Life

The Feel-Good Movie of the Year

Ever have one of those days when nothing appeals to you more than going home, kicking off your shoes, and popping in a feel-good movie? Some film with strong characters, a great story, and an ending that is both happy and satisfying?

I believe it was Oscar Wilde who said, "Life imitates art far more than art imitates life." If this saying is true, then we can look at AIL/NILICO from a movie watcher's standpoint: our producers are our characters, our business is our story, and we are all hoping for the happy ending come month's end.

August was our feel-good month. We had great monthly performances from almost everyone in the Company; we broke several company records for both production and retention, and we netted over \$8.3 million. I cannot even begin to describe how thrilled I am to see these kinds of numbers, and I'm sure you feel a little accomplished to read that too.

When the Spotlight team asked me what I wanted to focus on for this month's issue, I felt it was crucial to congratulate everyone for their hard work in August. Not only were our production levels phenomenal, but we

also received a letter from Bernard Rapoport addressed to the World's Greatest Sales Force, as well as notes from grateful recipients of contributions the Company has made. This is *your* issue!

Like all fantastic movies, this month left us looking for a sequel. Some of you may have received Scott Smith's email about striving for a \$25 Million quarter—our best quarter in four years. I believe if everyone extends the same efforts they put forth in August, this goal will be a walk in the park. I have faith in the production team of AIL/NILICO.

I think we may have a blockbuster on our hands.



SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$1,100,939.65 in bonuses. For more information on the monthly bonuses, turn to Page 13.

REQUIRED RETENTION RATE

Effective Jan. 1, 2007, to be eligible for bonuses and featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines. The rates listed below are for *Spotlight* recognition only. Net to Gross is used only during the Producer's first eight months.

Retention:	68%
Net to Gross:	78%

LIKE OUR NEW LOOK?

Let us know! We are eager to hear what you think of the new layout for *Spotlight*. Send your feedback to dyannazzo@aillife.com.

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2008 Awards Presentation, are: the top SGA from each category, the top two PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2008 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to the Westin Rio Mar Beach Golf Resort and Spa in Puerto Rico! The convention will be held May 15-18, 2008.*

DATES TO REMEMBER

Monday, Oct. 29, 2007
All business and PR credits must be at the Home Office to count for October production.

HIERARCHY AND CONTRACT CHANGES

As a reminder, hierarchy and contract changes:

- * Must be submitted one week prior to the requested effective date.
- * Should never be sent with Business.

The Hierarchy Change Form on the web page should be used when requesting all changes, whether it be a hierarchy change or a contract change. Please note that promotions and demotions do require a new signed contract. We need to know what will happen to all agents currently coded to the manager being promoted or demoted. Otherwise, advances for the affected agents will be delayed until we can get such confirmation.

Please make sure everyone in your office understands it is required that all changes be submitted at least one week prior to the requested effective date. If changes are submitted with earlier effective dates, the change will be guaranteed to be effective one week after receipt of the request.

Note to SGAs with multiple offices and are sending requests from one office to another: please allow sufficient time so that when the Home Office receives the request, it is received at least one week prior to the effective date of the change.

We appreciate your efforts in helping us make sure your changes get handled as expected!

CORRECTION

Daniel Harrison was not included on our list of B's Birthday Bonus winners. His plaque and bonus check have been sent to him.



American Income Life

For over half a century, American Income Life Insurance Company has been meeting union families' needs. We are a leader in the union insurance market, and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

Home Office
254-761-6400

Web Sites
www.aillife.com
www.nilife.com

Recruiting Support
www.aillife.com/rms
www.aillife.com/recruiting

SPOTLIGHT

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Susan Strakos

Movin' On Up!

State General Agent

Matt Flores Darren Miller

Regional General Agent

John Collins Earnest Loveless Travis Moody
John DeRosier Rick Mansfield David Solomonov

Master General Agent

Aderemi Ajasa James Dunn Sheryl Lanham David Romfoe Justin Witte
Stacie Amerson Herman Fennell Bradly Larsen Sergey Sagan
London Burnett Ricardo Garavito Mathew Mealey David Sandoval
Matthew Dahler Blake Higuchi Orett Nelson Athar Sheikh
Dustin Dunbar David Kearns Curtis Proebstel Bradley Weigand

General Agent

Alberto Alcala Richard Correa Yvette Matos
Kevin Citizen Alvin Hagens Claudia Zavala

James Allen Adrian Jefferson Michael LiBassi William Rose
Kathryn Chaisson Rencel Jones Delaunda Milner Sara Welch
Kory Holler Lesley Lancaster Shalin Patel

Supervising Agent

Noel Ables	Dean Baham	Maryna Danielian	Ashlynn Orng	Karen Rodriguez
Brock Adams	Robert Brannan	Justin Holloway	Angel Platero	Lucero Solis
Jonathan Annett	Michael Castell	Roger Melton	Erna Powell	
Mohamed Abdelkader	Sapna Dhawan	Charles Hutchins	Kevin MacKinnon	Richard Sprigg
Eric Aron	Robert Drake	Vincent Johnson	Benjamin McLean	Jonathan Swink
Selina Asiatu	Nina Edmonds	Julianna Jones	Liviu Mercea	Angelina Thomas
Tasha Bell	Caleb Emerich	Keith Kirchner	Jennifer Mitchell	Brian Tittermary
Lindsay Bennett	Tyler Faligowski	Kasali Kotun	Joseph Moskwa	Rafael Urgino
Dana Beveridge	Joseph Gaieski	Nila Lajoie	Fialelei Naititi	Pao Vue
Flavia Brakling	Maryse Garipey	Everett Law	Lamar Oliver	Michael Washburn
Jamie Brown	Sal Giacchi	Ryan Lebaron	Toby Potter	Terrence Wicks
Stephaan Brown	Ikumi Halverson	Dewey Lewis	Dwayne Powell	Janet Wilbur
Amy Buskas	Daniel Harrison	Keith Litterst	Tyler Ramsey	Eric Wright
Taneisha Carter	Norman Hightower	Jerell Little	Mike Rewitzer	Matt Wyss
Kristen Caskey	Stephen Hitron	Tingting Liu	Cynthia Romero	Michael Yoxtheimer
Cody Christian	Jenna Hoff	John Lucio	Jonathan Russell	
Brandon Davis	Keith Holcomb	Dwayne Luke	Norma Sauls	
Robert Decker	Aaron Hubbard	Christine MacKenzie	Betty Slaughter	

Meet the Newest State General Agent

Darren Miller has joined our list of talented SGAs. We are sure his new and fresh perspective will make him a welcome addition to the SGA Team.



Darren Miller

St. Louis, MO

Welcome to the Team!

Every month, we are happy to include announcements of new office openings. As AIL/NILICO branches out, we have a better chance to help the working families in our local communities.

If you or someone in your Agency is opening a new office, be sure to let *Spotlight* know!

The Williams-Williams Agency

We have another new office opening in Georgia. Great job, Williams-Williams Agency!

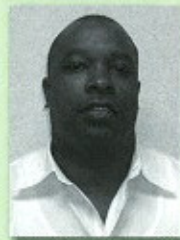
Dublin, Georgia

MGA: Remi Ajasa



Good Luck Remi!

Individual Producers



1. Mark Beckford
Edison, NJ



2. Timothy Cruise
Redmond, WA



3. Max Quasem
Los Angeles, CA



4. Kevin Appasamy
Winnipeg, MB



5. Garret Kun
Plymouth Mtg., PA



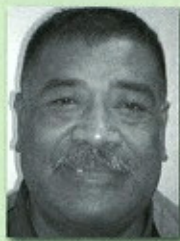
6. Wayne Fader
Long Island City, NY



7. Bianca Zaragoza
Phoenix, AZ



8. Greg Stewart
Woodridge, IL



9. Filippo Havili
Auckland, NZ



10. Jesse Wise
Harrisburg, PA

August Production

All Time Record to Beat
MONTH: \$62,536 NET ALP ZACHARY HART

Name	Net ALP	NG*	Rtn	MGA	SGA
1. Mark Beckford	\$25,228	91		Diane Carrion	Eric Giglione
2. Timothy Cruise	21,849		76.8		Altig-Orlovic
3. Max Quasem	21,156		79.5	Earnest Loveless	Cohen-Cohen
4. Kevin Appasamy	17,683		85.1		Altig-Orlovic
5. Garret Kun	17,665		81.9	Samuel Cohen	Fred Hadayia
6. Wayne Fader	16,648		81.5	Wayne Fader	Marc Rosen
7. Bianca Zaragoza	16,533		79.1	Megan Olson	Steve Hartman
8. Greg Stewart	16,321		78.8	David Wang	Bob Olson
9. Filippo Havili	16,282	100		Jeff Ribman	Steve Friedlander
10. Jesse Wise	16,267		72.0	Brett Gryska	Durhon Oldham
11. Jose Lopes	16,155		71.9	Melanie Cohen	David Zophin
12. Aisake Otukolo	16,092	100		Jeff Ribman	Steve Friedlander
13. Edward Hanna	16,073		72.7	Edward Hanna	Tom Williams
14. Lily Tchen	15,872		72.7	Lily Tchen	Cohen-Cohen
15. John Thornton	15,690		96	Robert Dunn	Surace-Smith
16. Charles Byrd	15,666		97	Maxine Moody	David Zophin
17. Krystal Lindsay	15,619		96	Thomas Craig	Altig-Orlovic
18. Betty Slaughter	15,615		98	Kenji Leonard	Scott Sonnenberg
19. Kevin Ishikane	15,464		89	Daven Hermosura	Altig-Orlovic
20. Freida Yakubov	15,444		79.2	Elaina Bosco	Tom Williams

YTD Production

All Time Record to Beat
YTD: \$278,449 NET ALP ZACHARY HART

Name	Net ALP	NG*	Rtn	MGA	SGA
* 1. Max Quasem	\$165,654		79.5	Earnest Loveless	Cohen-Cohen
* 2. Jose Lopes	136,017		71.9	Melanie Cohen	David Zophin
* 3. Benham Halali	129,146		82.8	Christopher Stephens	Jatoft-Foti
* 4. Steven Stensrud	122,237		83.9	Steven Stensrud	Altig-Orlovic
* 5. Bianca Zaragoza	119,279		79.1	Megan Olson	Steve Hartman
* 6. Samantha Chui	117,293		80.2	Samantha Chui	Williams-Williams
* 7. Robert Ulreich	115,849		86.8	Steven Foti	Jatoft-Foti
* 8. Kevin Appasamy	112,136		85.1		Altig-Orlovic
* 9. Timothy Cruise	109,932		76.8		Altig-Orlovic
* 10. Helen Taylor	109,889		75.5	Harpreet Gujral	Altig-Orlovic
11. Stephen Bendure	108,572		71.3	Timothy Clark	Surace-Smith
12. Ruben Soberanes	106,246		70.1	Doreen Ryan-Foti	Jatoft-Foti
13. Yvonne Hernandez	104,119		84.3		Cohen-Cohen
14. Rickie Sasser	100,274		68.6	Tod Brown	Mark Hancock
15. Karen Stockwell	98,461		74.8	Megan Olson	Steve Hartman
16. Daniel Potilechio	97,575		83.4	David Wang	Bob Olson
17. Scott Remmey	97,080		82.2		Eric Giglione
18. Edward Hanna	96,531		72.7	Edward Hanna	Tom Williams
19. Mark Beckford	93,823	91		Diane Carrion	Eric Giglione
20. Shoshannah Brenner	92,754	84		Alfred Brenner	Jatoft-Foti

*Percentage of Net to Gross

Supervising Agents

Supervising Agent selection guidelines for recognition in the Spotlight are as follows:
Must have one First Year Agent coded and meet all production requirements.



1. Kalisi O'Keeffe
Auckland, NZ



2. Lita Lameko
Auckland, NZ



3. Michael van Delft
Halifax, NS

August Production

All Time Record to Beat
MONTH: \$68,050 NET ALP MARY ANN GÆLIC

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Kalisi O'Keeffe	\$45,529	\$52,612	90		Jeff Ribman	Steve Friedlander
2. Lita Lameko	29,082	29,092	95		Jeff Ribman	Steve Friedlander
3. Michael van Delft	26,882	28,326	89		Brian Allt	Imran Satti
4. Stephen Wall	24,941	33,423	80		Zachary Hart	Mat Hart
5. Jeffery Thiel	22,858	22,529	88		Timothy Clark	Surace-Smith

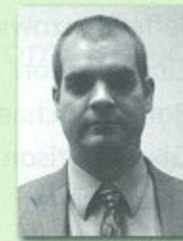
YTD Production

All Time Record to Beat
YTD: \$443,893 NET ALP MARY ANN GÆLIC

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Michael van Delft	\$115,252	152,712	89		Brian Allt	Imran Satti
2. Lorenzo Lameko	112,922	149,449	94		Jeff Ribman	Steve Friedlander
3. Raymond Risucci	102,626	174,399	80.7		Dorian Oldham	Durhon Oldham
4. Kalisi O'Keeffe	97,244	141,809	90		Jeff Ribman	Steve Friedlander
5. Walter Durant	89,334	143,432	79.0		Samuel Cohen	Fred Hadayia

General Agents

General Agent selection guidelines for recognition in the Spotlight are as follows:
Must have two First Year Agents coded and meet all production requirements.



1. Michael McIntosh
Halifax, NS



2. Stephen Bendure
Columbus, OH



3. Delaunda Milner
Columbia, MD



4. Benjamin Foti
Concord, CA



5. Jared Mlinarich
Troy, MI

August Production

All Time Record to Beat
MONTH: \$111,262 NET ALP ERIC NEAL

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Michael McIntosh	\$43,131	\$41,789	91		Harjeet Rana	Imran Satti
2. Stephen Bendure	34,118	32,902	86		Timothy Clark	Surace-Smith
3. Delaunda Milner	32,951	42,783	83		Sabrina Lloyd	Barry Dillah
4. Benjamin Foti	25,612	35,075		72.1	Cheryl Foti	Jatoft-Foti
5. Jared Mlinarich	24,699	26,222		73.6	Steven King	Paul Rumbuc
6. David Montgomery	22,839	27,748	86			Matthew Hogan
7. Alvin Hagens	22,285	29,694	96		Natalie Linker	Allan Jennings
8. Kenneth Greer	21,149	29,659	92		Michael Laramie	Steve Greer
9. Kathryn Chaisson	20,536	23,222	90		Darren Miller	Joe Manone
10. Adrian Jefferson	18,988	23,943		73.6	John Hancock	Mark Hancock

YTD Production

All Time Record to Beat
YTD: \$864,620 NET ALP

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Pamela Ladd	\$150,141	\$319,655		74.6	Dorian Oldham	Durhon Oldham
* 2. Michael Boyer	140,058	175,506		75.7	Rodney Ward	Paul Rumbuc
* 3. Richard Correa	136,269	197,347		68.6	Steven DiChiaro	Bill Jennings
* 4. Benjamin Foti	127,299	264,518		72.1	Cheryl Foti	Jatoft-Foti
* 5. Ryan Vopat	120,124	167,247	84		Michael Vasu	Surace-Smith
6. Stephen Bendure	111,789	236,841	86		Timothy Clark	Surace-Smith
7. Brandon Braun	109,550	170,768		71.9	Rodney Ward	Paul Rumbuc
8. Laura McCurry	99,849	126,139		77.3	James Bailey	Slav Bitman
9. Alex Grakhov	80,883	101,205		76	Nicholas Zangardi	Surace-Smith
10. Delaunda Milner	79,837	140,942	83		Sabrina Lloyd	Barry Dillah

Happy Anniversary

Thanks for all you do. Congratulations!

33 Years of Service

Donald Wold

16 Years of Service

Debbie Enstedt

14 Years of Service

Mitchell Look

13 Years of Service

Gary Williams

10 Years of Service

Bradley Kincaid

Julie Wells

9 Years of Service

Sushen Chand

8 Years of Service

Eddie Dhillon

Dorian Oldham

7 Years of Service

Matt Henderson

Alex Roland

6 Years of Service

London Burnett
Kevin Haines
Matthew Kernan
Alison King
Israel Pena
Marcus Smith

5 Years of Service

Kelly Bittle
Ronald Marx
Brian Morse
Philip Prata

4 Years of Service

Cheryl Foti
Salvatore Giacchi
Brian Luloff
Harjeet Rana
Richard Refano
Randolph Souliers
Godley Varghese
Lynda Williams

3 Years of Service

Ryan Bisanz
Robyn Ferraro
Jason Harris
Jennifer Ingimundson
Peter Kaplanis
Steven King
Tim McAdams
Michael Nelson
Philip Parisi

2 Years of Service

Michael Broker
Stephanie Caccamo
Balvino Cardoza
John Cochrane
Holly DiChiaro
Ross Ewen
Herman Fennell
Sara Geiger
Alex Grakhov
Sharif Grays
Brett Gryska
John Horton
John Curtis Jones
Robert Kanaan
Marilyn Kohlhase
John-Deane Nwafor
David Shields
Thomas Stewart

1 Year of Service

Justin Baer
Bennie Billie
Dona Blake
Jasvir Cheema
Dustin Cresswell
Carmine Cupo
Ashley Davis
Andres Diaz
Candace Engelson
Martin Flores

1 Year of Service

Pablo Garcia
Valerie Giles
Tanya Glosser
Ryan Hall
Joshua Harris
Adrian Jones
Hyungjun Kae
Conrad Kim
Patrick Larson
Robert Liles
Michael Little
Jeffrey Lozowski
Linda Melton
Robert Michaels
Glen Morrison
Faraj Mourad
Daniel Orr
Alan Perry
Tracey Phinney
Jason Pritt
Paul Sandroni
David Scheuermann
Tammy Schroeder
Thomas Soloweyko
Lydie St. Jacques
Jason Taylor
Zackiye Tembi
Sara Welch
Yuting Zhao

Fall PR Olympics

The Fall PR Olympics are now underway! Running from Sept. 1 through Dec. 31, 2007, these "events" will encompass every aspect of being a PR Rep. Awards will be presented at the PR Summit in January 2008.

Just a reminder of the events: (each qualification is based on leads scanned and credited before Dec. 31)

Downhill Skiing: Most Union leads

Bobsled: Most Credit Union leads

Snowboard: Most Association leads

Luge: Most Child Safe and Discount Card leads (from endorsed groups only)

Triathlon: Total Leads, representing three of the four groups listed above

Figure Skating: Most Original leads

And coming soon: **Ice Hockey**— a team event.

Child Safe Coloring Book

We want to thank everyone who contributed drawings for the AIL/NILICO Child Safe Coloring Book. We received some wonderful drawings, and we are sure this book, when published, will be a welcome addition to our Child Safe kits.



RECORD AUGUST

PRODUCTION

W
3
8
\$



on fire

Net Production
already 10%
over '06 QTD

1050 Agents received
New Agent BONUSSES,
totaling \$428,563!

A Spectacular August

What can we say, AIL/NILICO? You're on fire! In addition to 1050 agents receiving a New Agent Bonus and everyone banding together to increase our 13 month retention to a company high, you also wrote a Net of \$8.3 Million, making this the best August in company history! When you take into account the number of submit days, you even managed to break last August's record with two-thirds of a week less submit time. Our quarter is already 10 percent over what it was in 2006, and we're hoping the numbers just keep going up.

This is something to celebrate, everyone! Keep up the fantastic work, and here's to breaking more records as the year goes on.

BERNARD RAPOPORT
Chairman Emeritus and Founder of
AMERICAN INCOME LIFE INSURANCE COMPANY
PO Box 21900 - Waco, Texas 76798-1900
PHONE: (254) 776-9523 - FAX: (254) 776-9526
email: brapport@ailife.com

September 5, 2007

To the World's Greatest Sales Force:
I looked over those figures for August and it was almost as exhilarating as the first time we wrote \$1000 in the second month of 1951.
First things first, I want to congratulate Roger and Scott Smith on providing leadership for a group that is so very special to me and have lived up to what I've always felt and knew, that American Income had the world's greatest sales force.
Progress is a most important word. Properly defined, it means that what is accomplished today is dwarfed by tomorrow's possibilities.
As I applaud Roger and Scott for their excellent leadership, it is because I admire both of them for recognizing that yesterday's production figures are not goals! Those goals represent the past! The future is now and that means increasing opportunities for all involved with AIL.
The past has passed. Tomorrow's expectations are dedicated to AIL's belief that failure is accepting yesterday's figures. This is not acceptable for the World's Greatest Sales Force.
You are associated with a company that today, tomorrow and every day thereafter will be satisfied with only more (production) today as compared with yesterday's.
You are the World's Greatest Sales Force! Your challenge is to prove it!

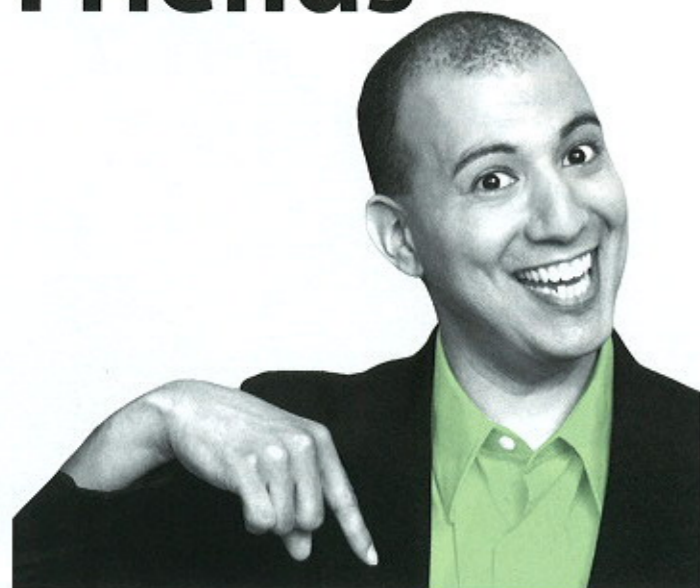
Love,

BERNARD RAPOPORT

Company High

13 Month Retention

Words of thanks from Friends



building homes and communities

EDWARD C. SULLIVAN, President
SEAN McAVINEY, Secretary-Treasurer
MICHAEL J. SULLIVAN, 1st Vice President
JOHN J. FOTINI, 2nd Vice President
DANA A. BIRNBAUM, 3rd Vice President
EDWARD G. HILL, 4th Vice President



JOSEPH J. HART, 5th Vice President
JAMES A. GREGAN, 6th Vice President
JAMES A. WILLIAMS, 7th Vice President
NEWTON B. JAMES, 8th Vice President
WILLIAM F. HITE, 9th Vice President
KINGEY M. ROSENBERG, 10th Vice President
PATRICK D. FRILEY, 11th Vice President

Building and Construction Trades Department
AMERICAN FEDERATION OF LABOR - CONGRESS OF INDUSTRIAL ORGANIZATIONS
815 SEVENTEETH ST., N.W., SUITE 600 - WASHINGTON, DC 20006-4194
(202) 347-1881 www.BCTD.org FAX (202) 628-0726

Jules Pagano
Vice President
American Income Life Insurance Company
1000 Connecticut Avenue, NW - Suite 1106
Washington, DC 20036

Dear Jules,

Thank you and American Income Life for the generous donation to the Gulf Coast project. I know that it will come in handy and be used to help continue the turn around. Our project is progressing and we look forward to building homes and communities for those that wish to call the Gulf Coast home again.

I look forward to seeing you on May 14.

With kind personal regards, I am

Sincerely and fraternally,

Ed
Edward C. Sullivan
President

ECS/lws

Jewish Labor Committee

25 East 21st Street - New York, N.Y. 10010-4287 - (212) 473-0187 - FAX (212) 473-1918
www: JLC@jewishlab.com - web: www.jewishlab.org
ATLAN CENTER FOR JEWISH CULTURE
ייריטער ארבעטער-קאמיטעט

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Jules Pagano, Executive Director
Labor Advisory Board &
Vice President of AIL
American Income Life Insurance Co.
1000 Connecticut Avenue, N.W., Suite 1106
Washington, DC 20036

Dear Jules:

I want to thank you and American Income Life Insurance Company for your generous contribution to the Jewish Labor Committee of \$5,000. Contributions like yours enable the JLC to continue its important work.

I look forward to seeing you at the dinner in June.

Sincerely,

Stuart
Stuart Appelbaum
President

cc: Avi Lyon

SA/ms



Contributions like yours enable the JLC to continue its important work

AMERICAN RIGHTS AT WORK
1100 17th Street NW, Suite 950
Washington, DC 20036
Phone: 202-832-2127
Fax: 202-822-2108
www.americanrightsatwork.org

Roger Smith
President & CEO
American Income Life Insurance Company
1200 Wooded Acres Drive
Waco, Texas 76710
Roger
Dear Mr. Smith:

Thank you for your recent donation of \$25,000 to American Rights at Work. The support of the American Income Life Insurance Company will enable us to further our mission to fight for a nation where the freedom of workers to organize unions and bargain collectively with employers is restored, guaranteed and promoted.

We could not do what we do without your leadership and support. We are proud and honored to work with you and American Income Life Insurance Company.

Again, thank you for your support and your leadership on behalf of working families everywhere.

In solidarity,

Mary Beth Maxwell
Mary Beth Maxwell
Executive Director

freedom of workers to organize unions

cc: Jules Pagano
Hugh Walsh

You are the best! Thank you again for your support!!

* Only the top ten qualifiers in each bonus category are shown. A full list of bonus qualifiers is provided on the inserts accompanying this magazine.

\$ Show Me the Money \$

Retention Bonus*

QUALIFIER	SGA	AMOUNT
Max Quasem	Cohen-Cohen	\$4,218.56
Timothy Cruise	Altig-Orlovic	\$3,714.39
Kevin Appasamy	Altig-Orlovic	\$3,697.16
Garret Kun	Fred Hadayia	\$3,560.37
Freida Yakubov	Tom Williams	\$3,300.69
Wayne Fader	Marc Rosen	\$3,163.27
Bianca Zaragoza	Steve Hartman	\$3,141.27
Greg Stewart	Bob Olson	\$3,101.12
Edward Hanna	Tom Williams	\$2,980.39
Jesse Wise	Durhon Oldham	\$2,950.91

TOTAL RETENTION BONUS PAID: \$263,068.73

196 Producers Qualified

PR Bonus*

QUALIFIER	SGA	AMOUNT
Daryl Barnett	Altig-Orlovic	\$2,987.50
Becky Cutler	Bill Jennings	\$2,764.75
Malka Arony	Steve Hartman	\$2,045.82
Robin Andrade	HO MA	\$1,682.00
Kathleen Loughran	HO NY	\$1,347.75
Larry Lozano	Jatoft-Foti	\$1,269.33
Laurie Onasch	Manone/Alt.-Orl.	\$1,238.11
Irene Rurycz	Surace-Smith	\$1,216.00
J D Bedford	Chris Hernandez	\$1,083.00
Jason Ihle	Altig-Orlovic	\$987.38

TOTAL PR BONUS PAID: \$38,519.39

111 PR Reps Qualified

MGA Bonus*

QUALIFIER	SGA	AMOUNT
Samuel Cohen	Fred Hadayia	\$2,988.93
Megan Olson	Steve Hartman	\$2,926.48
Darren Miller	Joe Manone	\$1,858.43
David Solomonov	Josh Chalom	\$1,825.02
Dorian Oldham	Durhon Oldham	\$1,705.57
Steven King	Paul Rumbuc	\$1,503.70
Doreen Ryan-Foti	Jatoft-Foti	\$1,447.81
Harjeet Rana	Imran Satti	\$1,316.59
Michael Broker	Durhon Oldham	\$1,242.23
Curt Snow	Jatoft-Foti	\$1,196.63

TOTAL MGA BONUS PAID: \$38,209.51

49 Managers Qualified

BR Bonus*

QUALIFIER	SGA	AMOUNT
Jeff Ribman	Steve Friedlander	\$18,147.45
Maxine Moody	David Zophin	\$6,917.10
Michael Laramie	Steve Greer	\$6,859.61
Diego Arango-Puerta	Matt Henderson	\$6,720.81
Harjeet Rana	Imran Satti	\$5,585.58
Cheryl Foti	Jatoft-Foti	\$5,049.54
Steven King	Paul Rumbuc	\$4,677.27
Sabrina Lloyd	Barry Dillah	\$4,558.12
Zachary Hart	Mat Hart	\$3,731.27
Shaun McDonald	Rick Altig	\$3,645.85

TOTAL BR BONUS PAID: \$309,610.06

436 Managers Qualified

Reinstatement Bonus*

QUALIFIER	SGA	AMOUNT
Steve Liberto	Eric Giglione	\$1,496.71
John Bulecza	Matt Henderson	\$1,430.40
Balvino Cardoza	Cohen-Cohen	\$1,299.58
Hank Gordon	Bob Olson	\$1,122.91
Timothy Dawe	Bob Olson	\$982.34
Arthur Westergren	Tom Williams	\$886.57
Sami Mogannam	Jatoft-Foti	\$876.53
David Ackerman	Eric Giglione	\$696.75
Dave Jackson	Tom Williams	\$611.88
Yvonne Hernandez	Cohen-Cohen	\$595.32

TOTAL REINSTATEMENT BONUS PAID: \$22,968.06

80 Producers Qualified

New Agent Bonus*

QUALIFIER	SGA	AMOUNT
Mark Beckford	Eric Giglione	\$2,808.98
Aisale Otokolo	Steve Friedlander	\$2,413.80
Mario Chavez	Jatoft-Foti	\$2,215.36
Kevin Ishikane	Altig-Orlovic	\$2,207.24
Alena Penate	Altig-Orlovic	\$2,126.91
Toby Potter	Bill Jennings	\$2,085.20
Blayne Fisher	Imran Satti	\$1,938.34
Taneisha Carter	Carla Miller	\$1,922.15
Filipo Havili	Steve Friedlander	\$1,873.72
Patrick Blanchette	David Zophin	\$1,871.84

TOTAL NEW AGENT BONUS PAID: \$428,563.90

1,050 Producers Qualified

Master General Agents

Master General Agent selection guidelines for recognition in the *Spotlight* are as follows:
Must have four First Year Agents coded and meet all production requirements.



1. Michael Laramie
Houston, TX



2. Sabrina Lloyd
Columbia, MD



3. Cheryl Foti
Concord, CA



4. Steven King
Troy, MI



5. Randy Teysier
Dallas, TX

August Production

All Time Record to Beat
MONTH: \$250,859 NET ALP JIM BIANCHI

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Michael Laramie	\$94,720	\$110,465		68.3	Steve Greer
2. Sabrina Lloyd	73,622	73,622	79		Barry Dillah
3. Cheryl Foti	71,447	115,573		73.8	Jatoft-Foti
4. Steven King	64,252	115,533		74.1	Paul Rumbuc
5. Randy Teysier	56,335	64,980		69.5	Chris Hernandez
6. Natalie Linker	53,861	58,785		79.0	Allan Jennings
7. James Bailey	47,568	54,575		75.9	Slav Bitman
8. Samuel Cohen	46,154	152,822		68.4	Fred Hadayia
9. Harjeet Rana	45,885	105,149		71.6	Imran Satti
10. Joshua Harris	42,840	45,339		75.9	A J O'Connor

YTD Production

All Time Record to Beat
YTD: \$2,168,283 NET ALP PAUL RUMBUC

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Harjeet Rana	\$599,288	\$973,781		71.6	Imran Satti
* 2. James Bailey	347,787	438,087		75.9	Slav Bitman
* 3. Sabrina Lloyd	338,492	370,957	79		Barry Dillah
* 4. Cheryl Foti	311,373	717,689		73.8	Jatoft-Foti
* 5. Brian Allt	297,987	343,022	86		Imran Satti
6. Rodney Ward	275,795	458,881		74.1	Paul Rumbuc
7. Mitchell Duplantis	275,380	346,296		73.4	Marc Rosen
8. Rebecca Klebsch	261,933	406,544		77.3	Joe Manone
9. David Guzman	248,036	310,497		69.5	Surace-Smith
10. Randy Teysier	244,340	336,359		69.5	Chris Hernandez

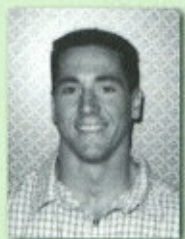
Regional General Agents



1. Sonny Gurney
Troy, MI



2. Simon Arias
Cleveland, OH



3. Jim Bianchi
Rochester, NY

August Production

All Time Record to Beat
MONTH: \$470,822 NET ALP JIM BIANCHI

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Sonny Gurney	\$180,956	\$296,843		70.8	Paul Rumbuc
2. Simon Arias	125,941	225,956		70.1	Surace-Smith
3. Jim Bianchi	114,705	349,077		71.6	Durhon Oldham
4. Joshua Goodman	113,919	185,499		68.6	Bill Jennings
5. Harjeet Rana	95,100	185,216		71.4	Imran Satti

YTD Production

All Time Record to Beat
YTD: \$4,392,067 NET ALP JIM BIANCHI

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Jim Bianchi	\$1,443,367	\$3,316,317		71.6	Durhon Oldham
* 2. Simon Arias	1,095,490	1,906,852		70.1	Surace-Smith
3. Sonny Gurney	923,122	2,003,975		70.8	Paul Rumbuc
4. Joshua Goodman	726,825	1,228,307		68.6	Bill Jennings
5. Harjeet Rana	710,655	1,281,753		71.4	Imran Satti

SGA Production

TOP SGAS BY CATEGORY



CATEGORY I
Jim Surace



CATEGORY I
Marcus Smith



CATEGORY II
Paul Rumbuc



CATEGORY III
Steve Friedlander



CATEGORY IV
Imran Satti



CATEGORY V
Slav Bitman



CATEGORY VI
Rick Altig



CATEGORY VI
Ilija Orlovic



CATEGORY VI
Dustin Venekamp



CATEGORY VII
Allan Jennings



CATEGORY VIII
Scott Sonnenberg

AUGUST	NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
CATEGORY I	SURACE-SMITH		69.8	\$210,610	\$202,000	104	\$358,201
CATEGORY II	PAUL RUMBUC		71.7	\$180,956	\$147,000	123	\$306,736
CATEGORY III	STEVE FRIEDLANDER		75.7	\$227,836	\$93,600	243	\$261,707
	MATT HENDERSON	87		101,126	97,000	104	170,364
CATEGORY IV	IMRAN SATTI		70.5	\$98,495	\$75,800	130	\$207,30
	JOSH CHALOM		70.5	94,277	80,000	118	167,077
	FRED HADAYIA		73.0	87,524	83,500	105	192,403
CATEGORY V	SLAV BITMAN		70.3	\$94,014	\$65,000	145	\$122,104
	MARK HANCOCK		70.9	73,081	57,600	127	128,458
	FURER-WHITTINGHILL		69.4	71,439	56,500	126	127,041
CATEGORY VI	ALTIG-ORLOVIC- VENEKAMP		68.5	\$53,507	\$33,300	161	\$83,920
	GARY BLEIER		74.5	28,141	24,200	116	57,823
CATEGORY VII	ALLAN JENNINGS		70.2	\$79,880	\$66,700	120	\$88,843
CATEGORY VIII	SCOTT SONNENBERG	87		\$50,434	\$22,500	224	\$53,665
	CHRIS HERNANDEZ	88		112,620	62,150	181	131,212
	BARRY DILLAH	78		79,811	44,100	181	99,496
	SCOTT LATTA	88		48,602	33,300	146	48,353
	SOEN SHEPPARD	87		20,661	17,300	119	22,158
YTD	NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
CATEGORY I	ALTIG-ORLOVIC		85	\$1,493,418	\$1,482,000	101	\$3,193,436
CATEGORY III	STEVE FRIEDLANDER		75.7	\$888,618	\$748,800	119	\$1,471,611
CATEGORY V	SLAV BITMAN		70.3	\$709,624	\$520,000	136	\$1,006,125
	CARLA MILLER	81		192,312	168,000	114	354,321
CATEGORY VI	ALTIG-ORLOVIC- VENEKAMP		68.4	\$545,638	\$266,400	205	\$761,465
	DONALD ORBAN	79		206,151	195,000	106	244,494
CATEGORY VII	MARC ROSEN		71.5	\$477,411	\$433,700	110	\$665,902
CATEGORY VIII	BARRY DILLAH	78		\$367,161	\$255,600	144	\$478,504
	SOEN SHEPPARD	87		39,761	28,100	141	44,135
	CHRIS HERNANDEZ	88		355,913	279,675	127	487,049
	SCOTT SONNENBERG	87		75,318	67,500	112	107,385
	SCOTT LATTA	88		177,290	167,400	106	179,288

PR Representatives



PR Manager
Debbie Enstedt
Winnipeg, MB



Category A
Rona Pileggi Spano
Chicago, IL



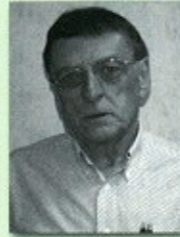
Category A
Malka Arony
Phoenix, AZ



Category B
Sue Akers
Omaha, NE



Category B
John Keliher
Atlanta, GA



Category C
Jerry Hartnett
Cleveland, OH



Category C
Richard Case
Cleveland, OH

August Production

PR Manager	No. Cards	SGA
1. Debbie Enstedt	9,688	Altig-Orlovic
2. Malka Arony	7,396	HO LA/Hartman
3. JT Tasker	4,644	Durhon Oldham

All Time PR Card Production Record
MONTH: 18,960 CARDS

Category A	No. Cards	SGA
1. Rona Pileggi Spano	4,229	HO Chicago
2. Malka Arony	2,328	HO LA/Hartman
3. Daryl Barnett	2,185	Altig-Orlovic
4. Brenda Stipanovich	2,007	Durhon Oldham
5. Demetrius Harris	1,740	HO LA

Category B	No. Cards	SGA
1. Sue Akers	3,077	John Akers
2. John Keliher	1,910	HO GA
3. Marilyn Gonzalez	1,566	Horace Johnson
4. Robin Andrade	1,432	HO MA
5. Deborah French-Gorman	1,396	Mark Gorman

All Time PR Group Production Record
MONTH: 55 GROUPS VIVIAN DWYER

Category C	Groups	SGA
1. Jerry Hartnett	10	Surace-Smith
2. Richard Case	9	Surace-Smith
3. John Wagner	8	Steve Jakubczak
4. Donald Spohn	6	Surace-Smith
5. Cheryl Cook	5	Durhon Oldham

Public Relations Manager selection guidelines for recognition in the *Spotlight* are as follows: *Must have two PR Representatives coded and meet all production requirements.* Category A = SGA categories I and II.

YTD Production

PR Manager	No. Cards	SGA
*1. Debbie Enstedt	95,306	Altig-Orlovic
*2. Malka Arony	59,563	HO LA/Hartman
3. Charles Hill	45,980	Jatoft-Foti

All Time PR Card Production Record
YTD: 61,879 CARDS DENISE BOWYER

Category A	No. Cards	SGA
*1. Malka Arony	23,224	HO LA/Hartman
*2. Mark Gagliardi	20,286	Jatoft-Foti
3. Larry Lozano	18,953	Jatoft-Foti
4. Timothy Farr	15,222	Paul Rumbuc
5. Brenda DiSomma	15,005	Eric Giglione

Category B	No. Cards	SGA
*1. Darrell Dorey	14,779	Imran Satti
*2. Robin Andrade	14,655	HO MA
3. Laurie Onasch	13,902	Manone/Alt-Orl
4. Al Wall	11,508	Josh Chalom
5. Paul Winslow	10,879	HO St. Louis

All Time PR Group Production Record
YTD: 136 GROUPS KENNETH ALITIZER

Category C	Groups	SGA
*1. Richard Case	65	Surace-Smith
*2. Kenneth Altizer	53	Scott Keeney
3. Jerry Hartnett	51	Surace-Smith
4. Cheryl Cook	42	Durhon Oldham
5. Susan Fuldauer	40	Mark Hancock

Category B = SGA categories III, IV, V, VI, VII, and VIII.
Category C = Top number of group credits signed from all SGA categories.
Also, please note, the number of leads will be used to break a tie in Category C.

B's Birthday Dinner



Happy Birthday!



We are happy to announce the birthday dinner for Bernard Rapoport was a success and a memorable evening for everyone attending. The evening began for Mr. Rapoport and his wife, Audre, with a trip on Torchmark's private company jet from Waco to Dallas, where everyone met at the Ill Forks restaurant. As soon as the contest winners arrived, there was a Welcome Reception where everyone was able to mingle and meet their fellow producers. After dinner, Mr. Rapoport congratulated the attendees on being the World's Greatest Sales Force, and Roger Smith addressed Mr. Rapoport, thanking him for everything he has done for AIL/NILICO.

The winners took the opportunity to be photographed with Mr. Rapoport, which will later be autographed by Mr. Rapoport and sent to those attendees as a keepsake of their achievement and this special evening. After pictures, a huge pecan cake was served and everyone sang a rousing rendition of "Happy Birthday" to the Man of the Hour.

Thank you, everyone, for helping make this a wonderful birthday celebration.



MONETARY DONATIONS

American Income & National Income

- Donated \$2,500 to the *Manitoba Federation of Labour*.
- Contributed \$5,000 to the *Housing International Gulf Coast*.
- Presented \$5,000 to *Guide Dogs of America*.
- Gave \$25,000 to *Keep L.A. Running*.
- Donated \$5,000 to the *International Union of Police Associations*.
- Presented \$1,000 to *USAction*.
- Gave \$5,000 to the *Economic Policy Institute*.
- Contributed \$5,000 to the *Labor Heritage Society*.
- Donated \$1,000 to the families of the miners and rescue workers killed in Utah (split with Altig-Orlovic).

Top Contributions of the Home Office Territories

- Contributed \$850 to the *Dunlap JFL* for an event banner and table. (Chicago)
- Gave \$2,305 to *IBT 731/JC 25* for their *In Search of a Cure Golf Outing* sponsorship and dinner. (Chicago)
- Presented \$750.74 to *OP Eng 150* for their annual golf tournament. (Chicago)
- Contributed \$375.36 to *Teamsters 710* for the *Golden Ride Children's Charity Event*. (Chicago)
- Donated \$750.73 to *UFCW 1546* for their *Leukemia Golf Outing*. (Chicago)
- Gave \$500 to the *CWA State Convention*. (GA)
- Contributed \$5,000 to sponsor the *GA AFL-CIO 50th Convention*. (GA)
- Donated \$1,000 to *IBT 89* for their scholarship fund. (KY)
- Contributed \$1,000 to *KY State AFL-CIO Conference* for a lunch sponsorship. (KY)
- Presented \$1,000 to *IBT 848* for their *All Charities Golf Tournament*. (LA/OC)
- Gave \$450 to *LA-OC Organizing Committee* for the *Joe Hill Awards Luncheon*. (LA/OC)
- Donated \$444.95 to the *LA/OC Building Trades* for their golf tournament. (LA/OC)
- Contributed \$1,000 to *CWA 1040* for their *Continental Breakfast Convention*. (NJ)
- Presented \$400 to the *NJ State AFL-CIO Convention*. (NJ)
- Gave \$1,125 to *Lithographers 125* for their dinner. (NY)
- Donated \$1,000 to the *Greater Madison City Federation of Labor* for their scholarship fund. (St. Louis)

The Altig-Orlovic Agency's Top Contributions

- Presented \$350 to *Taste of Edmonds* for their community festival.
- Donated \$300 to *Sheetmetal Workers 10* for their picnic.
- Gave \$550 to *IBEW 551* for their golf tournament.
- Contributed \$1,000 to *IUOE 49* for their scholarship fund.
- Presented \$2,500 to *BCGEU* for their scholarship fund.
- Donated \$250 to the *Spokane Regional Labor Council* for their golf tournament.
- Gave \$112.99 to *Child Find BC* for a prize at the *Tournament of Hope* booth.
- Presented \$795 to the *Alberta Snowmobile Association* for an event sponsorship.
- Donated \$500 to *IBEW 125* for their golf and softball tournaments.
- Contributed \$470 to *Teamsters 213* for their annual golf tournament.
- Gave \$500 to *ND AFL-CIO* for their annual convention.
- Presented \$150 to *CEP 105* for their *Labour Day Golf Tournament*.
- Donated \$258 to *BCTGM 364* for a raffle prize.
- Gave \$258 to *UBCJA 247* for a prize at their picnic.
- Donated \$100 to the *Metal Trades Council/Central Building Trades of Tri-Cities* for their charity golf tournament.

The Jatoft-Foti Agency

- Gave \$250 to *Mt. Diablo Chapter* for a *Casino Night table*.
- Donated \$2,000 to *UFCW* for the *Leukemia Lymphoma Golf Tournament*.
- Contributed \$600 to the *California/Nevada Conference* for door prizes.
- Donated \$285 to *Sheet Metal Workers 104* for raffle prizes.
- Contributed \$2,500 to the *Sacramento Central Labor Council* for their awards dinner.
- Donated \$200 to *APWU* for their golf tournament.
- Gave \$300 to the *Napa Solano Building Trades Council* for the *15th Annual Labor Reception*.
- Presented \$500 to *Guide Dogs of America* for their charity golf tournament.
- Contributed \$140 to *Sequoia Chapter* for their chapter dinner and a raffle prize.
- Donated \$500 to *Teamsters 601* for an ad in their newsletter.

Total \$86,820.77

Submit your contributions monthly via e-mail to dyannazzo@ailife.com.



FROM THE DESK OF:
Scott Smith
Executive Vice President &
Chief Marketing Officer

Permission to Dream Big

What do you really want?

First, not only must you know what you want, but you must really desire what you want if you are to get what you want.

Read that sentence again and really think about what it entails.

My personal definition of success is to be able to spend your life your own way, not only today but tomorrow also. It is not true success if you live the way you want one day, only to have to face repercussions the next. That's where commitment and success meet each other— in order to live your life as you choose, you must be committed to success. A daily commitment requires a strong motivation and vision, and success is the result.

Vision + Commitment + Motivation = Success!

As a member of the AIL/NILICO team you have an opportunity to fully envision what you want from your life and your career. It is time to focus on what you want and to turn your dreams into goals. A willingness on your part to create a new vision is a testament to your belief in your own potential. It is a bold statement that you are in charge. When you have a vision, you operate with positive anticipation of the future rather than a nervous apprehension.

If you have a dream in which you firmly believe in place, then a clear vision of your future can

be the most motivating factor in achieving that dream.

The true power of your future dream lies in how strongly *you* believe in it and how detailed you imagine it. People who know me are aware that for over forty years I have dreamed, envisioned, and committed to a beautiful home on an awesome lake in the mountains. I have been dreaming big— an impressive home with tall windows, its own beach, and a dock on which you could hold a family reunion. And you have to see the cruiser that's moored to the dock, right behind a set of wave runners. Inside that home, when I'm sitting in my stuffed leather chair with my wife, Peggy, right by my side, I just have to shift my eyes to glance from the lake to the fireplace to the television!

I have imagined every detail and every nuance, making it as real as it can be until I can walk out my back door to take an afternoon swim. Nobody can take my dream.

Don't let anybody take your dream either. Be prepared to shoot down the cynics and close your ears to the naysayers. For if they take your dream, they will take your commitment to being a success, and they will take away your daily motivation to be as good as you possibly can.

Work hazards...

CAUTION
FALLING
COCONUTS

falling snacks.



Puerto Rico— get on Island Time.

2008 Convention: May 15-18, 2008 For complete Convention Qualifications, go to: www.allife.com/agency/spotlight/maingtl.htm

www.wyndhamriomar.com



Public Relations Bonus

Daryl Barnett	\$2,987.50
Becky Cutler	\$2,764.75
Malka Arony	\$2,045.82
Robin Andrade	\$1,682.00
Kathleen Loughran	\$1,347.75
Larry Lozano	\$1,269.33
Laurie Onasch	\$1,238.11
Irene Rurycz	\$1,216.00
J D Bedford	\$1,083.00
Jason Ihle	\$987.38
Al Wall	\$979.63
Rona Pileggi Spano	\$963.88
James Clark	\$915.00
Mark Gagliardi	\$847.79
Barbara Knight	\$842.50
Brenda DiSomma	\$828.75
Timothy Gray	\$769.50
Shannon Walker	\$665.50
Nadine Boudreault	\$663.00
Vivian Dwyer	\$648.00
Richard Case	\$646.00
Jerry Hartnett	\$644.50
Nathan Cook	\$634.50
Frances Christie	\$624.00
Sandra Johnson	\$571.50
Katherine Marcantel	\$541.50
Brett Hulme	\$525.00
Cynthia Layton	\$506.00
John Wagner	\$496.00
Sue Akers	\$466.50
Timothy Farr	\$462.00
Brenda Stipanovich	\$425.00
Alina Latinsky	\$397.50
Jenny Williams	\$387.00
Mary Hinterberger	\$386.25
Rachelle Valdez	\$373.50
Leo VanDenBusche	\$337.64
Randy Stockley	\$336.50
Casandra Robinson	\$330.00
Richard Suarato	\$318.75
Susan Fuldauer	\$275.00
Donald Spohn	\$270.50
Katy Hogge	\$245.50
Renee Flannery	\$229.50
Erin McKee	\$208.50
Cheryl Cook	\$201.50
Heather Cowdrey-Murch	\$176.49
Ken Lett	\$173.00
Michelle Baxter	\$162.00
Amelia Nanez-Gonzales	\$154.50
Bill Verbeten	\$150.00
Susan Reagan	\$140.99

William Slocum	\$140.00
Stephanie Miller	\$118.50
Darrell Dorey	\$115.50
Elizabeth Farm	\$113.25
Kathleen Overman	\$111.00
Maria Roth	\$111.00
Jennifer Chetwynd	\$106.50
Pater Nielsen	\$100.00
Susan Pate	\$99.00
Alexis Mathis	\$87.00
Marilyn Gonzalez	\$84.00
Kenneth Altizer	\$78.00
Deborah French-Gorman	\$75.00
Lou Nell Busby	\$75.00
Linda Melton	\$70.50
George Farenthold	\$61.50
Stephen Matous	\$57.00
Sara Thrailkille	\$54.75
John Cozakas	\$52.50
Susan Cooksey	\$50.18
Patra Meacham	\$50.00
Sharon Wright	\$50.00
Cathy Cook	\$50.00
Stephen Crockett	\$46.00
Jorge Ramirez	\$37.50
Jacqueline deVooght	\$34.50
Trina Sherrill	\$34.50
Robyn Ferraro	\$34.50
Suzanne Powers	\$31.50
Anna Zakharova	\$27.00
Melanie Sebastian	\$26.50
Brett Neal	\$26.31
Bennie Billie	\$25.50
Jenny Steward	\$24.00
Marilyn Kohlhase	\$24.00
Charles Hill	\$22.56
Paul Winslow	\$21.00
Nancy Adkins	\$16.50
William Bell	\$15.00
Billy Sauers	\$15.00
Myrna Lyle	\$13.50
JT Tasker	\$13.50
David Shields	\$12.00
Denis St. Pierre	\$10.13

JANUARY
 FEBRUARY
 MARCH
 APRIL
 MAY
 JUNE
 JULY
AUGUST
 SEPTEMBER
 OCTOBER
 NOVEMBER
 DECEMBER

Total

\$30,019.39

MGA Bonus

August Bonus Qualifiers

Samuel Cohen	\$2,988.93	Christopher Clark	\$569.10
Megan Olson	\$2,926.48	Scott Baker	\$444.81
Darren Miller	\$1,858.43	Randy Teyssier	\$420.50
David Solomonov	\$1,825.02	Harpreet Gujral	\$392.81
Dorian Oldham	\$1,705.57	John McGrath	\$373.44
Steven King	\$1,503.70	Nicholas Zangardi	\$354.26
Doreen Ryan-Foti	\$1,447.81	David Brister	\$344.04
Harjeet Rana	\$1,316.59	Donald Wold	\$343.54
Michael Broker	\$1,242.23	David Hausman	\$326.38
Curt Snow	\$1,196.63	Lawrence Hauck	\$306.85
Cheryl Foti	\$1,110.37	Volodymyr Derevyanyy	\$275.40
Alfred Brenner	\$1,065.35	David Iriye	\$249.34
Michael Forcier	\$965.94	Maxine Moody	\$240.70
Steven Engrav	\$940.09	Michael Laramie	\$223.07
Tod Brown	\$858.73	Emmanuel Villasenor	\$215.24
Christopher Stephens	\$833.69	Randolph Souliers	\$210.08
Phillip Humbel	\$831.79	Latonya Tucker	\$198.80
Elaina Bosco	\$772.25	Edward Hanna	\$172.22
Alex Gonzales	\$768.42	Charles Vance	\$166.20
Rodney Ward	\$747.41	Philip Prata	\$108.38
Jeff Ribman	\$708.28	Minh Ma	\$101.08
Renee Jeffries	\$704.31		
Jeremy Welch	\$683.88		
Brett Gryska	\$683.59		
Steven Foti	\$676.28		
Jim Bianchi	\$658.70		
David Wang	\$582.95		
Robert Gerdes	\$569.85		

Total **\$38,209.51**

BR Bonus

August Bonus Qualifiers

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Jeff Ribman	\$18,147.45	Taina Lameko	\$1,597.17	Lanelle Pennington	\$705.15	Wayne Fader	\$392.40	Dawn McElwain	\$215.27
Maxine Moody	\$6,917.10	Michael Mandella	\$1,582.26	Steven Foti	\$694.03	Raymond Risucci	\$387.34	Anthony Balsano	\$214.73
Michael Laramie	\$6,859.61	Michael Forcier	\$1,549.78	Michael LiBassi	\$689.69	Matthew Cartwright	\$385.77	Ashlynn Orng	\$214.41
Diego Arango-Puerta	\$6,720.81	Scott Rehberg	\$1,546.19	Kirk Kupsky	\$688.33	Kimberly Welch	\$383.94	Stefan Johannsson	\$212.93
Harjeet Rana	\$5,585.58	Ryan Stenglein	\$1,522.23	Phillip Humbel	\$677.46	Beth Snow	\$378.36	Amir Sedaghat	\$211.24
Cheryl Foti	\$5,049.54	Joshua Goodman	\$1,448.98	Kenneth Greer	\$675.57	Renee Jeffries	\$377.75	Philip Prata	\$210.25
Steven King	\$4,677.27	Stephen Wall	\$1,419.89	David Boshard	\$667.03	Rajiv Pankhania	\$376.36	Bradley Kampmeier	\$207.30
Sabrina Lloyd	\$4,558.12	Doreen Ryan-Foti	\$1,396.89	Kathryn Chaisson	\$646.14	Paul Samra	\$375.53	Laura McCurry	\$205.01
Zachary Hart	\$3,731.27	Michael McIntosh	\$1,385.05	Nadia King	\$638.10	Rosanne Landon	\$369.27	Benjamin Vondrak	\$203.69
Shaun McDonald	\$3,645.85	John McGrath	\$1,370.03	Herbert Adams	\$625.31	Michel Dickey	\$369.21	Daniel Davidson	\$203.49
Joshua Harris	\$3,492.16	Patrick Stenglein	\$1,361.24	Brian Blair	\$620.79	Jon Hanec	\$367.51	Ryan Hall	\$202.16
Randy Teyssier	\$3,278.32	Michael Nelson	\$1,348.87	David Perry	\$618.40	David Scheuermann	\$366.41	Pamela Ladd	\$200.46
Sonny Gurney	\$3,252.91	David Montgomery	\$1,261.92	Earle Harris	\$615.39	Ryan Sweet	\$361.63	Susan Bergh	\$200.36
Timothy Clark	\$3,173.65	Michael Vandelft	\$1,215.19	James Allen	\$607.05	Joseph Szygiel	\$361.39	David Hausman	\$199.36
Natalie Linker	\$3,130.06	Robert Hamilton	\$1,205.48	Fialelei Naititi	\$601.37	Duane Robertson	\$360.31	John Collins	\$196.25
Jim Bianchi	\$3,106.18	Jason Dickson	\$1,202.15	Adrian Collie	\$599.32	Steven Edgell	\$358.95	Devaun Mooney	\$194.97
Samuel Cohen	\$3,098.03	Tracy Haden	\$1,190.57	Erin Moyer	\$598.50	Rachael Klevis	\$357.14	Mitchell Duplantis	\$194.65
Travis Moody	\$3,093.24	Edward Hanna	\$1,181.79	Brian Fernandez	\$588.44	Mark Lefever	\$347.84	Pablo Pirela	\$189.06
Diane Carrion	\$3,033.08	Michael Sheets	\$1,178.30	Sharif Grays	\$587.93	Hyungjun Kae	\$346.32	Travis Vandenberghe	\$185.78
Richard Barbour	\$3,030.44	Dorian Oldham	\$1,175.57	Andres Diaz	\$570.64	Christina Barton	\$341.76	Jerren Hughes	\$183.64
Joshua Riehl	\$2,907.02	Russell Chang	\$1,174.69	Glyn Hurst	\$569.08	Rebecca Rushnok	\$339.09	Joseph Szygiel	\$179.97
David Guzman	\$2,822.89	Travis Price	\$1,157.44	Benjamin Foti	\$554.61	Rory Crockford	\$331.05	Anthony Mutter	\$178.22
James Bailey	\$2,719.26	Jeffery Thiel	\$1,153.67	Michael Zorn	\$546.08	Mary Ayarzagoitia	\$330.79	Jackie Alston	\$174.96
Brian Allt	\$2,673.67	Curt Snow	\$1,145.61	Dianne Falligowski	\$525.13	Daniel Jones	\$326.00	Edward Webb	\$171.59
Daven Hermosura	\$2,638.94	Brett Gryska	\$1,144.56	Michael Garrett	\$512.51	Andrew Leggett	\$323.23	Michael Dupree	\$165.68
Arthur Greene	\$2,631.57	Moswen Taylor	\$1,143.61	Theodore Greer	\$507.43	Nina Edmonds	\$321.97	Robert Shafer	\$163.29
Rebecca Klebsch	\$2,582.67	Thomas Craig	\$1,086.62	David Iriye	\$505.48	Walter Durant	\$318.20	Jesse Zwack	\$162.88
Matthew Melhorn	\$2,557.28	Lorenzo Lameko	\$1,084.22	Alex Grakhov	\$503.99	Michael Bromberg	\$316.32	Eric Cochran	\$158.84
Christopher Stephens	\$2,512.95	Jason Taylor	\$1,070.32	Justin Holloway	\$501.07	Sidney Hodgskiss	\$306.90	Marino Baca	\$155.98
Samuel Lasala	\$2,491.35	John McCreary	\$1,060.63	Katherine Georgiou	\$500.95	Rencel Jones	\$302.32	Zackiye Tembi	\$153.34
Tod Brown	\$2,464.08	Bradley Ellison	\$991.39	Tierra Bullock	\$498.91	Michael Vasu	\$300.27	Javier Lodico	\$150.43
Robert Dunn	\$2,419.89	Mitchell Duplantis	\$988.62	Cheryl McLean	\$495.99	Randolph Souliers	\$293.74	Ryan Bisanz	\$144.06
Kenji Leonard	\$2,410.76	Brenden Stewart	\$987.84	Scott Baker	\$493.40	Joseph Larsen	\$293.13	Alan Weissen	\$143.17
Alfred Brenner	\$2,409.16	Mathew Propst	\$969.81	Hasheim Jones	\$481.48	Mary Attie	\$288.98	Claudia Zavala	\$139.84
Michael Quirk	\$2,364.28	Elaina Bosco	\$960.17	Brandon Braun	\$478.40	Desi Dimitrova	\$288.02	Samantha Chui	\$138.62
JoAnne Marks	\$2,349.70	Ryan Tucker	\$946.42	Donald Wold	\$478.15	Kevin Citizen	\$283.79	Shane Thomas	\$138.38
Steven Engrav	\$2,334.25	Matthew Laughter	\$942.96	Philip Prata	\$477.48	Christopher Hall	\$282.32	Josh Pearson	\$131.44
Jason Young	\$2,234.28	Hovhannes Ter-Martirosian	\$918.40	Bradly Larsen	\$475.09	David Brister	\$281.37	James Larkin	\$131.00
Jeremy Welch	\$2,193.32	Jared Mlinarich	\$897.49	Matthew Watson	\$471.13	Caleb Emerich	\$269.64	Maurice Jordan	\$128.95
Rick Mansfield	\$2,160.62	Tim Schroeder	\$896.38	Stuart Parnell	\$465.93	Brandon Teter	\$264.82	Jim Read	\$120.22
Alex Gonzales	\$2,141.91	Dorian Oldham	\$893.84	Bradley Weigand	\$460.52	James Brenneis	\$264.40	Shoshannah Brenner	\$119.41
Mathew Mealey	\$2,123.22	Brandon Corkins	\$890.88	Cathy Thompson	\$458.34	Angel Platero	\$262.74	Gerald Hayes	\$118.86
Jason Mayer	\$2,112.02	Dustin Raaum	\$861.63	Michael Boyer	\$456.31	Corey Neff	\$257.94	Karen McQuoid	\$118.57
Latonya Tucker	\$2,086.80	Ronald Imhof	\$852.75	Matthew Ho	\$453.55	Chad Neff	\$257.93	Donny Bowen	\$117.64
Darren Miller	\$2,062.99	George Noujaim	\$852.22	Adam Lerch	\$450.76	Robert Gerdes	\$246.94	Todd Engelson	\$116.23
Rodney Ward	\$1,954.58	Corey Carbon	\$838.53	Richard Correa	\$440.05	Sara Geiger	\$246.17	Bradford Geddes	\$113.36
Mark Bleier	\$1,944.02	Adrian Jefferson	\$830.18	Alvin Hagens	\$434.63	Robert White	\$241.43	Daniel Strader	\$113.35
Lita Lameko	\$1,929.23	Gregory McMeckan	\$811.11	Stephen Bendure	\$433.15	Miranda Dellinger	\$240.66	Elias Mendoza	\$113.28
Kalisi O'Keefe	\$1,901.04	Christopher Jordan	\$807.97	Tim McAdams	\$429.15	Erna Powell	\$235.29	Vann Durham	\$111.80
Lawrence Hauck	\$1,877.39	Laura Fisher	\$802.96	Jeffrey Bickel	\$424.12	Phillip Anderson	\$234.89	Gordon Moooc	\$109.12
Robert Hughes	\$1,855.89	George Lahamedjian	\$802.84	Josh Killian	\$419.30	Joshua Goines	\$230.83	Anita Facundo	\$105.33
David Solomonov	\$1,767.24	Mark McClatchey	\$800.75	Alan Silverman	\$418.07	David Melcher	\$227.72	Stefanos LeBrasseur	\$105.31
Nicholas Zangardi	\$1,718.96	Kory Holler	\$791.38	Dean Bauman	\$414.53	John Charlton	\$226.83		
Steven DiChiaro	\$1,694.15	Patrick Duray	\$785.95	Louis Paganucci	\$413.30	Emmanuel Villasenor	\$226.18		
John Hancock	\$1,686.62	Delaunda Milner	\$780.50	Aaron Gebke	\$402.75	Angela Schmitz	\$225.59		
Michael O'Rourke	\$1,671.09	Stephen Hill	\$760.96	David Kearns	\$401.06	David Romfoe	\$222.87		
Christopher Clark	\$1,662.79	Volodymyr Derevyanyy	\$750.25	Troy Plummer	\$400.62	Mark Corkrean	\$222.86		
Megan Olson	\$1,646.96	Michael Broker	\$724.26	Gregory Engrav	\$399.04	Godley Varghese	\$222.57		
Byron Paz	\$1,641.20	Veronica Lara	\$712.62	Bedis Kilani	\$395.67	David Wang	\$217.58		

Total Bonuses Paid
\$303,588.39

Reinstatement Bonus

August Bonus Qualifiers

Steve Liberto	\$1,496.71	Timothy von Kaay	\$155.99
John Bulecza	\$1,430.40	Angela Jakubczak	\$149.71
Balvino Cardoza	\$1,299.58	Jason Taylor	\$147.99
Hank Gordon	\$1,122.91	Nabi Spahi	\$147.00
Timothy Dawe	\$982.34	David Wang	\$138.85
Arthur Westergren	\$886.57	Jaime Cervera	\$134.03
Sami Mogannam	\$876.53	Richard Davis	\$123.22
David Ackerman	\$696.75	Lily Tehen	\$118.04
Dave Jackson	\$611.88	Wanda Darden	\$116.23
Yvonne Hernandez	\$595.32	J.C. Hyatt	\$112.74
Julie Wells	\$594.17	Ronald Rivera	\$103.99
Dwayne Powell	\$497.11	Nestor Aramayo	\$93.93
Theresa Romano	\$466.84	John Keiderling	\$93.00
Leslyn Vicira	\$436.26	Belinda Ellis	\$91.01
Tamara Hawes	\$434.66	Allan Gilbert	\$88.70
Mark Hartelius	\$426.41	Carlo Bonifazi	\$85.52
Charles Vance	\$376.74	Paulo Rosa	\$79.86
Lazarus Echeta	\$362.85	Max Quasem	\$78.51
Brian Schreiter	\$348.87	Nicholas Linonis	\$77.99
Patricia Wise	\$328.02	Maijargal Sukhbaatar	\$77.99
Josue Bernal	\$321.39	Peter Kaplanis	\$65.43
Karen Stockwell	\$315.00	Edwina Taft	\$65.01
Trisha Murphy	\$311.37	Brian Wolchok	\$61.37
Rigoberto Pedroza	\$301.38	Gordon Mooc	\$61.02
Lorene Barriere	\$286.72	Joshua Goodman	\$60.00
James Larkin	\$286.26	James Hurlburt	\$59.76
Theresa Coleman	\$285.51	Andrea Yee	\$52.02
Katherine Fallon	\$285.08	David Schneider	\$52.02
Herman Fennell	\$284.99	Ronald Marx	\$41.35
Timothy Ericson	\$262.17	David Garrett	\$40.30
Douglas Zigby	\$259.61	Lawrence Turk	\$30.00
Timothy Krueger	\$255.32	Richard Krueger	\$26.01
Phillip LaCross	\$236.25	Raymond Lopez	\$26.01
Brian Wells	\$226.41	Albert Lau	\$26.01
Raymond Lau	\$215.01	Matt Pflueger	\$26.00
Roghie Hassanloo	\$210.00	Maryna Danielian	\$13.02
Stefanos LeBrasseur	\$195.00		
Brian Field	\$195.00		
Earnest Loveless	\$190.11		
Jose Sanchez	\$183.58		
Martin Mock	\$179.99		
Carolyn Stroman	\$166.11		
Salvatore Giacchi	\$163.02		
Bruce Goudy	\$162.33		

Total **\$22,968.06**

Retention Bonus

QUALIFIER	BONUS*
Max Quasem	\$4,218.56
Timothy Cruise	\$3,714.39
Kevin Appasamy	\$3,697.16
Garret Kun	\$3,560.37
Freida Yakubov	\$3,300.69
Wayne Fader	\$3,163.27
Bianca Zaragoza	\$3,141.27
Greg Stewart	\$3,101.12
Edward Hanna	\$2,980.39
Jesse Wise	\$2,950.91
Steven Stensrud	\$2,853.68
David Thornton	\$2,754.14
Scott Remmey	\$2,752.15
Candace Engelson	\$2,623.34
Jose Lopes	\$2,584.92
Crystal Reeves	\$2,533.56
Kevin Haines	\$2,494.45
Herivelto Pereira	\$2,294.04
Dawn McElwain	\$2,268.62
Allan Gilbert	\$2,263.05
Derek Sandilands	\$2,240.67
Joaquin Santos	\$2,230.80
Djenabou Diallo	\$2,228.53
Daniel Potilechio	\$2,215.52
George Lahamedjian	\$2,211.84
Antoinette Yellock	\$2,162.13
Raphael Bouchereau	\$2,134.55
Melissa Losk	\$2,118.61
Maria Esposito	\$2,106.13
Robert Ulreich	\$2,084.22
Alex Bluhm	\$2,083.16
Marinela Achim	\$2,078.96
Theresa Bellajaro	\$2,067.90
Glenn VanDeSande	\$2,067.16
Lily Tchen	\$2,039.84
Hashmat Saleh	\$2,024.16
Karen Stockwell	\$1,990.33
Karen McQuoid	\$1,989.20
Maijargal Sukhbaatar	\$1,975.80
Michael McIntosh	\$1,966.75
Julie Aprahamian	\$1,929.57
Timothy Nolan	\$1,923.99
Helen Taylor	\$1,887.06
Benjamin VanFossen	\$1,843.45
Benham Halali	\$1,837.38
Gabriel Feldmann	\$1,808.43
Yevgeniy Kashkin	\$1,793.77
Lori Simpson	\$1,791.05
Samson Adelufosi	\$1,740.71
Steven Strong	\$1,735.36
Sean Hall	\$1,707.28
Mickenzie Linse	\$1,704.90

QUALIFIER	BONUS*
Bert Feldman	\$1,699.65
Ed Olfert	\$1,693.59
Richard Klatt	\$1,693.19
Norman Lew	\$1,688.65
Ruben Soberanes	\$1,667.72
Aunjel Faucheux	\$1,666.95
Andrea Yee	\$1,635.30
Benjamin Ainscough	\$1,617.41
Adam Kahn	\$1,616.53
David Jackson	\$1,603.84
William Rose	\$1,599.09
Ross Ewen	\$1,587.53
Angela Schmitz	\$1,572.12
Jinzhou Zhao	\$1,560.58
Beth Snow	\$1,556.70
Crystal Jackson	\$1,529.96
Thomas VanOsdol	\$1,514.71
Russell Morris	\$1,509.71
Bradley Ellison	\$1,504.11
Anderson Sooknanan	\$1,503.19
Jay Meyer	\$1,498.47
Bradley Kampmeier	\$1,466.81
Emmanuel Villasenor	\$1,445.20
Valerie Capano	\$1,432.08
James Schneider	\$1,425.10
Byron Paz	\$1,398.81
Steven Edgell	\$1,386.60
Kenneth Madden	\$1,384.90
Blake Higuchi	\$1,354.75
Rickie Sasser	\$1,352.90
Pamela Ladd	\$1,349.68
Ryan Clarke	\$1,335.60
Daniel Kulman	\$1,330.86
Earle Harris	\$1,314.31
Benjamin Mancillas	\$1,310.71
Joey Kennedy	\$1,273.25
Sharon Nigota	\$1,268.48
Curt Snow	\$1,264.59
James Larkin	\$1,258.00
Thomas Reagan	\$1,251.17
Ashley Davis	\$1,245.46
Rudi Camenzind	\$1,243.01
Thomas Parker	\$1,241.92
James Aalders	\$1,226.97
Michael Boyer	\$1,223.08
Terrance Clark	\$1,216.06
Stefanos LeBrasseur	\$1,207.47
Luis Bagundo	\$1,205.35
Herman Libman	\$1,202.27
Matthew Cartwright	\$1,176.07
Felili Maiava	\$1,168.92
Michael Broker	\$1,167.58

Retention Bonus

QUALIFIER	BONUS*
Karen Brown	\$1,155.39
Christopher Keller	\$1,153.51
David Ackerman	\$1,152.29
Ronald Marx	\$1,145.25
Larry Malitz	\$1,142.46
Kevin Wilson	\$1,128.06
Gregory Hayman	\$1,103.61
Daniel Orr	\$1,094.81
Marino Baca	\$1,093.29
Douglas Bauknecht	\$1,059.89
Andrew Haskins	\$1,052.43
George Sturge	\$1,044.79
Alex Gonzales	\$1,039.23
Joseph Gaieski	\$1,032.52
Robert Seeber	\$1,002.76
Paul Smoley	\$987.91
Pablo Garcia	\$980.23
Jamie Winkler	\$977.61
Jason Harris	\$965.57
Yvonne Hernandez	\$964.03
Erin Moyer	\$958.72
Paul Samra	\$949.53
London Burnett	\$933.59
Dustin Cresswell	\$914.82
Heather Hewitt	\$910.35
Madlyn Woodyard	\$883.52
Blagoj Ristov	\$878.17
Kim Burton	\$876.17
Rigoberto Pedroza	\$861.98
Kathy Mann	\$856.63
Bradley Kincaid	\$848.69
Brandon Davis	\$845.26
John Cochrane	\$837.43
Dustin Henderscheid	\$830.04
Michael Polzer	\$823.86
John Elgert	\$822.65
Lynda Williams	\$817.92
Ronald Friedlander	\$794.76
Sami Mogannam	\$788.25
Donald McCrary	\$779.38
Marcandre Boudreau	\$775.53
Natalie Soboleva	\$774.77
Lorena Barriere	\$771.95
Raymond Risucci	\$767.16
Karen Wade	\$756.88
Alan Rosen	\$750.54
Samantha Chui	\$741.52
Douglas Zigby	\$741.23
Tasha Tucker	\$728.92
Julie Wells	\$726.63
David Solomonov	\$719.39
Christy Starr	\$717.10
Mario Chavez	\$676.34
Travis Vandeberghe	\$657.74
David Garrett	\$655.69
Jesse Nepywoda	\$655.32

QUALIFIER	BONUS*
Eric Mitter	\$653.67
Christopher Kirk	\$650.76
Raymond Lopez	\$630.28
Rory Crockford	\$608.45
Thomas Soloweyko	\$608.25
Shamecka Nelson	\$602.29
Martha Souto	\$598.30
Richard Carter	\$595.79
Joshua Goodman	\$594.50
Frank Jendusa	\$589.04
Paul Sandroni	\$571.17
Rae Duvauchelle	\$523.72
Brian Schreiter	\$507.57
Jennifer Wehrle	\$501.48
Miranda Dellinger	\$499.64
Kalisi O'Keeffe	\$495.79
Andrew Bishop	\$489.05
Anthony Cheung	\$486.35
Adrian Collie	\$482.22
Iraeneus Law	\$480.96
David Scheuermann	\$478.71
Brandon Braun	\$475.61
Clayton Menezes	\$467.99
Charlie Warren	\$464.33
Matthew Gonzales	\$463.86
Patrick Larson	\$412.33
Michael Little	\$369.28
Tejinder Singh	\$358.78
Pamela Vasilik	\$311.42
James Bennett	\$299.32
Liviu Mercea	\$270.13
Darin Hershfeldt	\$239.09
Carmine Cupo	\$183.13
Richard Blake	\$177.43
Erna Powell	\$157.88
William Gattis	\$49.84

Total Bonus Paid Out
\$263,068.73

New Agent Bonus

QUALIFIER	BONUS*
Mark Beckford	\$2,808.98
Aisale Otokolo	\$2,413.80
Mario Chavez	\$2,215.36
Kevin Ishikane	\$2,207.24
Alena Penate	\$2,126.91
Toby Potter	\$2,085.20
Blayne Fisher	\$1,938.34
Taneisha Carter	\$1,922.15
Filipo Havili	\$1,873.72
Patrick Blanchette	\$1,871.84
Benjamin McLean	\$1,856.57
Shoshannah Brenner	\$1,819.67
John Thornton	\$1,818.76
Scott Krouse	\$1,794.25
Stephanie Bodio	\$1,711.54
Douglas Kosowan	\$1,692.58
Betty Slaughter	\$1,684.72
Charles Zwicker	\$1,684.03
John Atsyor	\$1,683.92
Stephaan Brown	\$1,677.57
Joshua Long	\$1,666.62
Nina Edmonds	\$1,661.81
Kasali Kotun	\$1,633.40
Milton Bradley	\$1,607.38
Mary Attie	\$1,607.29
Cynthia Romero	\$1,596.46
Omar Bibi	\$1,576.71
Delaunda Milner	\$1,543.58
Lute Havili	\$1,517.17
Krystal Lindsay	\$1,509.35
Anthony Dorn	\$1,504.96
Keith Hauck	\$1,495.61
Mary Roadruck	\$1,473.28
Nicole Ard	\$1,470.57
Shaun McDonald	\$1,457.10
Carl Ignatius	\$1,447.06
Erin Moyer	\$1,445.20
David Hollis	\$1,444.86
Kevin Smith	\$1,443.59
Karuna Bhatia	\$1,382.32
Zdravko Stoyanov	\$1,371.73
Kenneth Greer	\$1,367.33
Maria Quintana	\$1,367.19
Jeremy Bryant	\$1,343.97
Kirk Alexander	\$1,342.62
Lin Xu	\$1,314.75
Vanessa Garcia	\$1,312.48
Anthony Theriault	\$1,304.87
Daniel Kelly	\$1,299.63
Erika Kahl	\$1,290.05
Duane Robertson	\$1,284.80
Reginald Rodgers	\$1,283.58
Patricia Shupe	\$1,280.46
Andre Christie	\$1,270.16
Travis Eick	\$1,265.98
Kevin Coleman	\$1,264.80
Michael Kelly	\$1,261.88
Patrick Robitaille	\$1,259.14
John Fant	\$1,246.32
David Popowitz	\$1,237.26
Kent Zadko	\$1,226.07
Tatyana Chernysheva	\$1,208.65
David Ramirez	\$1,200.26
Junior Fretton	\$1,193.98
Adam Lachat	\$1,193.16
Jason Ocean	\$1,187.34
Ashley Livieri	\$1,184.88
Yvonne Brown	\$1,183.97
Brian Tittermary	\$1,180.73
David Carr	\$1,174.08
Matt Wyss	\$1,164.65
Jeremy Schultz	\$1,158.08
Janet Wilbur	\$1,157.84
Ivy Vaotuua	\$1,155.76
John Lackey	\$1,155.13
Ramin Maghsoud	\$1,153.18
Sara Wilson	\$1,141.71
Larry Gardner	\$1,140.45

QUALIFIER	BONUS*
Stephen Hill	\$1,140.29
Lisandro Gonzalez	\$1,137.44
Peter Varley	\$1,137.07
Matthew Glisson	\$1,128.15
Justin Wilson	\$1,126.47
Eric Aron	\$1,124.67
Peti Liu	\$1,105.11
Alatina Fulutusi	\$1,097.37
Dayquann Boyd	\$1,095.99
Sylvia Parson	\$1,078.15
Jonathan Annett	\$1,071.15
Isaac Roman	\$1,061.24
Lacelia Knight	\$1,057.59
Emerenciana Vaili	\$1,054.29
James Green	\$1,050.66
Aubrey Sarreal	\$1,039.74
Shannon Hernandez	\$1,038.82
Danny Aranda	\$1,038.00
Benson Myrttil	\$1,035.29
Seth Maki	\$1,035.20
Jimmy Tchen	\$1,031.77
Thelma Sparks	\$1,029.74
Melanie Merrill	\$1,024.92
Darcie Crotteau	\$1,024.31
Eric Cochran	\$1,017.09
Stacy Courseume	\$999.54
Ronald Redus	\$997.95
Timothy von Kaay	\$992.91
Christopher Jogan	\$985.95
Gregory Simcox	\$980.73
Shellane Harris	\$979.27
Christine Durrer	\$978.38
Martina Laufenberg	\$977.65
Gregory McMeckan	\$971.36
Michael Camara	\$970.91
Gerald Hayes	\$970.40
Falsealufa Fanene	\$968.99
Crystal Jackson	\$966.65
Daniel Walton	\$963.26
Eric McClanahan	\$960.45
Alvin Hagens	\$956.09
Teri McBlain	\$944.11
Scott Stuebner	\$940.05
Marvin Schoenherr	\$934.90
Keith Praski	\$932.45
Daniel Davidson	\$930.56
Lisa Dove	\$924.44
Emily Becker	\$923.24
Jason Hadden	\$911.48
Eric Wright	\$911.19
Jennifer Mitchell	\$908.81
Brian Balch	\$908.24
Vincent Johnson	\$901.97
Andrew Streiff	\$900.00
Ann Hylton	\$899.53
Robin Diaz	\$897.74
Tiffany Roland	\$893.84
Fialelei Naititi	\$891.16
Daniel McMahan	\$888.52
Jeremy Gray	\$887.37
Kris Lloyd	\$886.09
Gary VanErt	\$885.09
Amanda Niss	\$885.03
Heather Putman	\$883.39
Joseph Moskwa	\$882.82
Everett Law	\$880.95
Yuan Li	\$874.27
Charles Byrd	\$870.12
Terrence Wicks	\$869.18
Aaron Burke	\$868.05
Zachary Wesseling	\$866.94
Brock Adams	\$865.22
Shaun Wilhelmi	\$851.32
Eleni Evalu	\$850.61
Robert Lynam	\$850.00
Iperfection Harris	\$849.02
Jack Dolzadelli	\$847.66
Ammon Riordan	\$842.18

QUALIFIER	BONUS*
Dustine Craig	\$838.78
David Montgomery	\$835.77
Nene Emesih	\$820.19
Richard Haden	\$817.68
Roghie Hassanloo	\$817.37
Andrew Stinnett	\$817.30
Linda Linsenbarth	\$815.06
Michael Yoxtheimer	\$812.35
Amanda Chizmadia	\$810.51
Mary Daly	\$810.07
Richard Klatt	\$809.95
Robert Kaminski	\$808.23
Dustin Klingebiel	\$802.54
Charlene Rubio	\$801.56
Karen Brown	\$800.32
Andrina Scott	\$799.76
Warren Mansell	\$797.45
Mareta Wiringi	\$796.99
Scott Shepherd	\$796.64
Richard Brooks	\$795.61
Sapna Dhawan	\$791.77
Amber Frederick	\$790.44
Nicola Beccia	\$789.73
Henry Getty	\$782.60
Taneshia Solomon	\$777.86
Benjamin Kersey	\$777.80
Roger Melton	\$774.47
Shane Thomas	\$773.73
Katherine Cullen	\$773.64
Jason Welsh	\$768.77
Ana Torres	\$768.65
Rodney Boot	\$767.52
Demetrius Carroll	\$766.77
Scott Merced	\$764.76
Brenda Wallace	\$762.36
Craig Garcia	\$759.17
Scott Cooksey	\$757.26
Dale Meyer	\$756.23
Adam Shusheski	\$755.11
Lesley Reynolds	\$754.67
Dewey Lewis	\$752.95
Veronica Lara	\$752.60
Alberto Pirela	\$745.53
Robert Parks	\$742.41
Joseph Simon	\$742.35
Tanya Andrews	\$741.32
Richard Sprigg	\$738.55
Juliya Purington	\$733.48
Ineida Andrade	\$732.92
Maria Arias	\$730.58
Justin O'Reilly	\$727.45
Melchisedech Doh	\$720.49
John Featherson	\$718.76
James Hurlburt	\$717.85
Richard Manua	\$716.36
Dana Beveridge	\$714.70
Mark Guiley	\$714.55
Kathryn Summers	\$714.12
Keith Kirchner	\$714.11
Dwayne Powell	\$711.56
Ryan LeBaron	\$710.71
Patricia Davies	\$710.13
James Charron	\$706.89
Jim King	\$703.21
Lydia Garcia	\$702.80
Ryan Curry	\$702.65
Richard Braden	\$702.09
Timothy Matteson	\$701.17
Juliana Jones	\$701.04
David Valdez	\$700.07
Colleen Graham	\$694.99
Reynaldo Singson	\$692.81
Cynthia Wallace	\$684.71
Tauaipolu Seumanufaga	\$683.61
Chi Vu	\$680.54
Leroy Martinez	\$679.83
Catherine Hamilton	\$678.17
Amanda Staples	\$676.92

New Agent Bonus

QUALIFIER	BONUS*
Lindsay Bennett	\$676.15
Ronald Hefner	\$664.08
Justin Holloway	\$661.85
Jeremy Ragan	\$657.66
Abdenacer Boudjema	\$657.57
Steven Rogers	\$657.30
Jeff Debiak	\$656.93
Travis Hileman	\$655.43
Longo Vaatiuola	\$655.30
Jacqueline Johnson	\$652.67
Kevin Knight	\$650.77
Jeremy Engrav	\$650.09
Michelle Acker	\$649.74
Nana Fonoti	\$648.48
Andrew Kaishian	\$644.26
Michael McCarthy	\$643.14
Charles Hutchins	\$639.79
Lee Jeffers	\$637.65
James Prata	\$637.59
Andrew Poulter	\$632.47
Michael Knapp	\$625.38
Eric Fahselt	\$624.93
Elias Mercado	\$622.34
Jason Meetsma	\$622.28
J C Hyatt	\$617.33
Leah Larson	\$616.38
Anthony Barnett	\$614.99
Peter Laxton	\$613.09
Ashley Oregon	\$611.47
Andrew Fryer	\$608.91
Tracy Hicks	\$604.64
Gregory Myers	\$603.21
Charles Fontana	\$600.09
Amie Adams	\$599.64
Matthew Dean	\$597.13
Robert Drake	\$592.27
Adam Whitaker	\$592.20
Stephan Siemens	\$590.97
Anthony Micheli	\$590.55
Huihua Wu	\$587.70
Christopher Rogers	\$582.10
Jamie Zeigler	\$579.61
Anthony Balsano	\$578.16
April Cullen	\$577.84
Victoria Lawson	\$577.40
Daniel Harrison	\$576.34
Brian Wolchok	\$575.77
Peter Pulepule	\$575.04
Christopher Babel	\$574.39
Tupou Lauifata	\$572.39
Lorie Keller	\$570.53
Christopher Vasu	\$566.11
Timothy Velky	\$565.55
James Allen	\$565.34
Matthew Lukesh	\$561.21
Alvin Ashe	\$559.73
Oscar Castro	\$558.75
Hans Koning	\$558.67
Matthew Wilhelm	\$554.44
Jerell Little	\$554.34
Gregory Easley	\$552.20
John Szoka	\$549.75
Danielle Jankowski	\$543.60
Adrian Kennedy	\$543.56
Michael Washburn	\$539.29
Erna Powell	\$535.48
Deborah Anderson	\$535.13
Cliffon Reddick	\$534.12
Sam Fangmeyer	\$532.16
Michelle Faber	\$524.94
Lesley Lancaster	\$522.01
Christopher Hartnett	\$518.25
John Harrison	\$517.52
Jarrod Turner	\$516.70
Shaun Jackson	\$514.22
Carlo Sgambelluri	\$512.95
Matthew Smith	\$512.23
Julio Carrillo	\$507.84

QUALIFIER	BONUS*
Lamar Oliver	\$507.62
Jelsamina Koepf	\$505.81
Debra Mikel	\$505.64
Stephen Hitron	\$502.15
Donald Tartaglia	\$501.15
Heidi DeMont	\$500.97
Rashad Royster	\$499.16
Scott Fenton	\$498.67
Amy Buskas	\$497.55
Jacob VanGunda	\$495.94
Averyll West-Washington	\$494.06
William Taylor	\$489.36
James Nunnery	\$488.24
Mele Palelei	\$484.26
Brian Vickerman	\$481.76
Nelson Sprague	\$480.29
Randal Krape	\$473.48
Frantz Mirassaint	\$469.90
Darin Hershfeldt	\$465.57
David Nagele	\$461.27
Ulysse Labelle	\$461.24
Kirk Tubbs	\$460.17
Richard Blake	\$457.00
Alejandro Alonso	\$456.10
Ruth Frazier	\$456.07
John Lucio	\$455.86
Shawn Manaher	\$454.76
Harry Liu	\$454.14
Cameron Holeda	\$453.44
Selina Asiata	\$452.33
Devaun Mooney	\$451.60
Stacy Taylor	\$451.54
Christopher Gestson	\$451.33
Yolanda Palmer	\$451.09
Pineula Fuimaono	\$450.69
Keith Smith	\$449.09
Theresa Coleman	\$448.51
Matthew Norero	\$446.09
Mathew Bunderson	\$442.76
Matthew Krapfl	\$441.12
Dwight Green	\$439.89
Sage Grigsby	\$439.58
Ryan Kargol	\$438.62
Clayton Hewlett	\$435.57
John Olson	\$433.56
Corby Jespersion	\$429.96
Rachael Gibbs	\$419.70
Rohini Sharma	\$418.97
Jackie Alston	\$418.82
Scott Jenkins	\$418.63
Michael Smith	\$416.97
James Erickson	\$414.24
Mark McClatchey	\$413.72
Derek Nielsen	\$412.07
Shaelagh Legus	\$411.49
Shawn Johnstone	\$408.89
Michael Levitt	\$407.36
Christi Cooper	\$407.25
Tingting Liu	\$406.02
Ionut Ghiur	\$404.90
Clara Robinson	\$402.34
Derron Cornwall	\$401.08
Lazarus Echeta	\$399.57
Kristen Caskey	\$398.71
Stephen Kubiak	\$397.91
Gurmeet Kler	\$397.58
Andrew Antonini	\$396.46
Hernando Guzman	\$395.21
Ghina Malaney	\$394.56
Terrence Maher	\$391.86
Jamie Brown	\$391.50
Angela Duran	\$389.37
Aaron Gebke	\$387.26
Donald Christie	\$386.50
Mohamed Abdelkader	\$378.71
John Paul	\$377.90
Wesley DeValk	\$377.58
James Casconi	\$375.67

QUALIFIER	BONUS*
Athar Sheikh	\$375.23
Russel Reilly	\$373.14
Al Williams	\$372.10
Dean Peters	\$371.10
Darren Cureton	\$369.59
Willison Price	\$368.61
Roger Rosa	\$366.89
Martha Obstalecki	\$366.76
Rita D'Amato	\$365.39
Bradly Larsen	\$363.12
Ronald Cox	\$361.63
Torey Mayfield	\$361.58
Andre VanOyen	\$361.00
Justin Horton	\$360.70
Tyler Ramsey	\$360.19
Terry Knudson	\$357.94
Natalia Kiraly	\$356.16
Jerald Tetreault	\$355.75
Sophia Guerrero	\$351.24
Bryan Gravel	\$349.62
Brian Fernandez	\$348.91
Clinton Packo	\$346.59
Flavia Brakling	\$343.25
Kamel Said-Mansour	\$341.59
Christine SanPedro	\$340.82
Harrison Oura	\$339.90
Jhoanna Enriquez	\$339.84
Thomas Castor	\$338.23
Joseph Bayer	\$337.12
Lora Stevens	\$335.32
Tejinder Singh	\$335.07
Jonathan Schaller	\$334.00
Rowel Castellones	\$332.95
Dean Baham	\$331.85
Tamara Varioukhina	\$330.23
Raymond Taylor	\$329.50
Ryan Whorley	\$328.35
Jessica Patton	\$325.88
David Melcher	\$325.42
Louis Zamudio	\$323.77
Kimberly Fitch	\$322.75
Peter Pitale	\$322.55
Kelia Rogers	\$321.34
Deonica Culberson	\$317.53
Timothy Riebe	\$316.56
Joshua Palka	\$315.62
Ryan Wagner	\$315.25
Aaron Hubbard	\$314.01
Craig Foreshew	\$313.60
Charles Stutz	\$313.33
Fauna Branigan	\$312.97
John Charlton	\$312.95
Tu Nguyen	\$309.99
Benton Tong	\$309.90
Jasmyn Hironaka	\$309.33
Dawn Bonner	\$309.26
Christopher DeFord	\$304.74
Brahim Guenaoui	\$303.44
Honeylet Penaredonda	\$303.11
Nick Podhradsky	\$301.48
John Perry	\$300.68
Lee van Delft	\$298.59
Keith Daser	\$296.55
Marcell Graham	\$291.30
Larry Payne	\$290.33
Eric Clock	\$289.57
Travis Brown	\$288.70
Khemvisay Likay	\$288.34
Michael Williams	\$288.26
Aaron Malave	\$287.99
Jeffrey Yazwa	\$287.89
Wayne Coulombe	\$286.62
Aaron Haskins	\$286.27
Robert Granzow	\$285.94
Cody Christian	\$284.81
Warren Bowen	\$284.16
Amanda Koester	\$283.23
Jason Kohlscheen	\$281.65

New Agent Bonus

QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*
Dennis Fulton	\$94.26	Kelly-Anne Zacharias	\$69.36	Nick Kurceba	\$58.86	Leopoldo Espallat	\$51.19
Andrew Ouellette	\$93.72	Frank Carroll	\$69.26	Jeffrey Hunter	\$58.85	Robert Adler	\$51.12
Brent Bissett	\$93.13	Mathew Davies	\$69.20	King Gipson	\$58.75	David Mellies	\$50.70
Michelle Adjiri	\$92.76	Loren Sickles	\$69.03	Peter Leung	\$58.59	Douglas Mai	\$50.60
Richard Conklen	\$91.75	Cyprian Orji	\$69.00	Calvin Bledsoe	\$58.41	Anthony Prasad	\$50.39
Shane Wallman	\$91.29	Mohammed Loumi	\$68.94	Michael Chatman	\$58.36	Scott Tirone	\$50.36
Korinna Spanos	\$91.20	Edgar Carter	\$68.65	Ami Reynaga	\$58.35	Randy Calero	\$50.35
Vanessa Thomas	\$90.99	David Black	\$68.10	Clay Whiteside	\$58.33	Mae Cruz	\$50.25
Tomasz Gorecki	\$90.88	Ryan Williams	\$68.10	Robyn Barnett	\$58.20	Donald MacAulay	\$50.25
Carolyn Gass	\$90.72	Zenodie Freeman	\$68.07	Alyssa Hronowski	\$58.16	Jennifer Allen-Perry	\$50.20
Brenda Thedford	\$90.38	Steven Diorio	\$67.65	James Garnett	\$58.13	Daniel Marshall	\$50.16
Brigitte Maloney	\$90.30	Ninnette Hunt	\$67.40	Samu Pelesasa	\$58.11	Ronald Thomas	\$50.14
Jerren Hughes	\$87.63	David Frissell	\$67.36	Anthony Padlo	\$58.06	Joel Alfano	\$50.00
Darryl Lim	\$86.56	Trevor Golding	\$67.36	Adriana Ramirez	\$57.91	Cliff Kearsley	\$50.00
Elizabeth Fitzgerald	\$86.26	Yimin Tian	\$67.35	Carol Rodgers	\$57.91	Ali Bounassif	\$46.80
Justin Rubin	\$86.01	Theodore Rainey	\$66.96	Deborah Lowmaster	\$57.75	Constance Olive	\$44.47
Jeffrey Roberts	\$85.74	Steven Crawford	\$66.60	Spencer Brown	\$57.68	Jenna Holt	\$41.40
Mark Lowes	\$85.72	Jose Ramirez	\$66.25	Andrea Montenegriano	\$57.51	Sammy Fields	\$40.85
Daniel Hobson	\$85.64	Qian Li	\$66.00	Matthew Gerson	\$57.46	Ajay Dheer	\$40.65
Donald Bayly	\$85.63	Lawrence Luchetti	\$66.00	Katie Hirsch	\$57.45	Anne Humphreys	\$39.87
Scott Audrain	\$85.21	Stephanie Mullen	\$65.91	Gregory Miral	\$57.45	Rafael Urgino	\$39.29
Stephen Locklear	\$84.58	Dendre Wilson	\$65.89	Kevin Mosher	\$57.45	Evan Holzhauser	\$39.18
Scott Lassiter	\$84.41	Christine MacKenzie	\$65.70	Brock Graff	\$57.43	Albert Lau	\$39.18
Dmitriy Kagan	\$83.76	Emmanuel Poukpa	\$65.17	Tosca Johnson	\$57.34	Shandra McIntosh	\$37.01
Trisha Murphy	\$83.66	Amanda Noth	\$65.01	Cathy Atkins	\$57.22	Leah Kamman	\$33.82
Lindsay McCarthy	\$83.60	Christine Zeiders	\$65.01	Martin Gibbons	\$57.02	Andrew Gursky	\$32.02
Maria Flores	\$83.45	Evan Moore	\$65.00	Fenton Graham	\$56.97	Jonelle Jones	\$31.36
Eric Caswell	\$82.90	George Eid	\$64.50	Wendy Weger	\$56.94	Palwinder Hansra	\$30.61
Lanelle Pennington	\$82.38	Garrison Glenn	\$64.48	Natalie Wagner	\$56.40	Christina Barton	\$30.25
Marcus Stephens	\$82.22	Angel Platero	\$64.45	Phoutone Kingvilay	\$56.32	Brian Cobbin	\$29.97
Tara Carswell	\$82.20	Ben Sidelinger	\$64.21	Bryan Hille	\$55.72	Bill Duncan	\$29.46
Vanz Council	\$81.99	Stephanie Sweet	\$64.04	Reginald Flynn	\$55.60	Michael Pappas	\$25.76
Daryl Smith	\$81.90	Mark Coleman	\$63.87	Sabrina Smith	\$55.48	Luis Rivera	\$23.08
Amanda Savage	\$80.18	Choo Yaj	\$63.65	Theresa Benson	\$55.42	Luay Ghawi	\$15.81
Robert Romich	\$79.90	Nelia Diaz	\$63.62	Samuel Griffith	\$54.75	Peter Lilalilomaiaava	\$10.75
Danielle Crowley	\$79.85	Johan Andrews	\$63.45	Karri Nagel	\$54.75	Mariama Thiamdemba	\$10.57
Chad Derrick	\$79.35	Phillip Major	\$63.38	Matthew Yates	\$54.67		
Cory Neville	\$79.35	Gabe Ionescu	\$63.25	Gina Statham	\$54.50		
Genine Schultz	\$79.25	Daniel Neumeier	\$63.23	Steven Brossart	\$54.45		
Darryl Washington	\$79.15	Griselda Grodotz	\$62.98	Krishnamurthy Ramakrishna	\$54.40		
Federico Zuniga	\$78.99	Daniel Burnell	\$62.75	Nancy Rojas	\$54.34		
Gregory Brown	\$78.81	Brian Field	\$62.70	Meagan Rood	\$54.33		
Randall Mardis	\$78.63	Nicole Ruffin	\$62.55	Olusola Sogunro	\$54.28		
Darryl Riley	\$78.05	Robert Taylor	\$62.47	Reginald Christor	\$54.10		
Lucian Andrei	\$76.80	Lakisha Bryant	\$62.41	John Hepi	\$54.08		
Aleaquenzo McClurkin	\$76.65	Debra Koch	\$62.40	Robert Dunn	\$54.07		
Epi Partsch	\$76.61	George Horning	\$62.34	Miryam Posada	\$54.01		
Jason Iwikau	\$76.58	Jane VanHolten	\$62.10	Jonathan Gibbs	\$54.00		
Sandra Whiting	\$75.51	Frederic Charlesbois	\$62.02	Tommy Cyr	\$53.96		
Robert Storm	\$75.40	Daniel Sanchez	\$61.46	Jeffery Eley	\$53.94		
Stuart Lagrone	\$75.06	Franklin Redekop	\$61.41	Marcus Jones	\$53.85		
Melissa Perez	\$74.80	Sally Reading	\$61.20	Robin Andersen	\$53.59		
Regina Blake	\$74.60	Clinton Edgecombe	\$61.17	Leonardo Villalobos	\$53.55		
Mark Myles	\$74.53	Jeana Koenig	\$61.10	Dustin Kitts	\$53.16		
Sheryl Lanham	\$74.42	Keith Holcomb	\$60.86	Robert Negraeff	\$53.14		
William Gruber	\$73.65	Matthew Vangennip	\$60.86	Jennifer Carr	\$53.08		
Xavier Mosley	\$73.41	Bobbie Artwell	\$60.75	Meredith Valentine	\$53.02		
Kevin Wharton	\$72.84	Ungateo Mafileo	\$60.60	Teresa Douglas	\$52.80		
John Stockett	\$72.76	Horst Richter	\$60.60	Kerlida Evans	\$52.80		
Chrissy Fehr	\$72.66	Robert Decker	\$60.54	Jayda Sallis	\$52.80		
Tyler Anderson	\$72.57	James Coyne	\$60.40	Sharon Fritz-Werner	\$52.50		
Derek Wiens	\$72.53	Maryna Danielian	\$60.24	Pamela Herron	\$52.44		
Gwyneth Andrews	\$72.45	Sheila Friedman	\$60.15	Joseph Lechert	\$52.39		
Keith Kirby	\$72.45	Gina Hungerford	\$60.07	Jessica Delgado	\$52.35		
Larry Hinson	\$72.30	Huntley Brown	\$60.00	Jennifer Hewer	\$52.20		
Rebecca Dillon	\$72.29	Dane Kehm	\$59.85	Lindsay Just	\$52.19		
Tyler Reed	\$72.15	Adam Hicks	\$59.84	Heather Gonzalez	\$52.14		
David Baker	\$72.13	David Spence	\$59.75	Bruce Gorsich	\$52.00		
Ricardo Lopez	\$71.85	Theresa Sellers	\$59.70	Eloise Hearn	\$52.00		
David Gable	\$71.80	Keneti Vai	\$59.60	Benjamin Repman	\$52.00		
Waseem Jarche	\$71.48	Mike Rewitzer	\$59.55	Kelsey Springer	\$52.00		
Jennifer Kerwin	\$70.94	Huey Sullivan	\$59.50	Ian Gary	\$51.99		
James Rolshouse	\$70.66	Valerie Isenberg	\$59.46	Wisnaud Sainval	\$51.90		
Meuy Saelee	\$70.39	Mark Poachman	\$59.46	Kristen Ward	\$51.81		
Miranda Graham	\$70.20	Gail Arundale	\$59.37	Nickolas Kloster	\$51.74		
Consuela Rice	\$70.20	Jeffrey Stone	\$59.17	Brenda Walker	\$51.60		
Amy Jones	\$69.97	Adebimpe Akinrin	\$59.09	Tim Cobb	\$51.38		
Edwin Soler	\$69.65	Gregory Eubanks	\$59.08	Jessica Burgess	\$51.29		

Total Bonuses Paid Out
\$428,563.90

New Agent Bonus

QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*
Chase Nolte	\$281.60	Tiffany Silver	\$222.15	Huihann Wee	\$178.36	Heysol Buitrago	\$125.40
William Kittredge	\$280.77	Michael Knight	\$221.13	Shelley Jarrett	\$177.44	Robert Combe	\$125.04
Martin Heyne	\$280.26	Timothy Coleman	\$220.76	Nicholas Credo	\$176.45	Terrance Schnarr	\$124.70
Tedra Brown	\$279.43	James Wagar	\$220.46	Joseph Correll	\$175.94	Fadhel Mesfar	\$124.06
Brett Casey	\$279.31	Michael Liskay	\$219.59	Mynga To	\$173.56	Trevor Russell	\$123.97
Jeffrey Bickel	\$277.73	Lan Tran	\$218.77	Zanrong Yao	\$173.31	Prince Agyapong	\$123.75
Maryse Garipey	\$277.72	Mohammad Ebadi	\$218.56	Jonathan Swink	\$171.48	Margarita Kagan	\$123.62
Gabriel Livramento	\$277.17	Michelle Jones	\$216.12	Lucas Balderson	\$170.74	Vaughn Douglas	\$121.94
Justin Henry	\$276.48	Jellyann Escobar	\$216.10	Joseph Ponton	\$166.50	David Doub	\$121.39
Adrian Reid-Cowell	\$276.37	Megan Bruce	\$215.40	Ryan Waters	\$166.44	Shane Sekiya	\$121.39
Daniel Jones	\$274.36	Robert Johnson	\$215.10	Justin Traver	\$165.68	Elizabeth Teller	\$120.77
Norma Sauls	\$273.69	Dawna Doering	\$214.80	Lisa Tollard	\$164.18	Michael Hynes	\$120.70
Jennifer Bilodeau	\$272.29	Kelly Munoz	\$213.99	Martin McCarthy	\$163.76	Theodore Morris	\$120.10
Eugene Hines	\$271.47	Tahina Richards	\$213.87	John Baader	\$163.56	Nivaga Numiamal	\$119.83
Ty Jacobsen	\$271.03	John Elgert	\$213.47	Tamika Trappiel	\$160.93	Brent Lerch	\$119.02
Jason Filz	\$270.49	Travis Brock	\$212.36	Lee Winterberg	\$160.59	David Zacher	\$118.43
Peter Havens	\$268.50	Gevorg Yanukyan	\$211.91	Oluronke Waddell	\$160.56	Bizhan Zarriz	\$118.00
Hana Ahmed	\$267.82	Thomas Harris	\$210.25	Krystal Peterson	\$160.23	Brian Head	\$117.67
Kelly Irwin	\$267.45	Cezar Radu	\$209.72	Eric Kiefer	\$159.35	Christian Richards	\$117.04
Jennifer Randolph	\$267.20	Candace Salt	\$209.65	Amanda Michael	\$158.19	Matthew Dunbar	\$117.00
George Cornias	\$266.55	Robert Scharfenberg	\$208.42	Adam Schwartz	\$157.58	Maria Chavez	\$116.41
Judy Carter	\$266.08	Young Tae	\$208.42	Sara Ibanez	\$157.36	David Harrington	\$115.77
Avinash Shankar	\$265.36	Wynelle Coleman	\$207.78	Hydia Green	\$157.33	Kathryn Chaisson	\$115.39
Amy Nguyen	\$265.15	Susan Coffey	\$207.21	Randie Mallory	\$157.05	Araceli Laguna	\$114.60
Jason Smith	\$263.14	William Jones	\$207.10	Edward Webb	\$157.03	Karrie Lake	\$114.60
Kate Verhelst	\$261.36	Sarah Riley	\$206.32	Kenneth Bowman	\$155.99	Arnulfo Ortiz	\$114.09
Brian Lee	\$261.21	Beau Vastine	\$205.07	Ryan Hess	\$155.40	Collen Kissinger	\$113.76
Johnny Yang	\$260.95	Arjai Jackson	\$204.82	Blake Higuchi	\$155.14	Justin Reese	\$113.59
Jonathan Winesett	\$260.00	Mishka Patrick	\$204.28	Matthew Hickling	\$155.03	Mellisa Thew	\$113.49
Margaret Davidson	\$258.45	Michael Marion	\$203.98	Megan Wlazlak	\$153.73	Kevin Copperwheat	\$113.30
Michael Sakiewicz	\$258.34	Cynthia Brinson	\$203.67	Carlo Bonifazi	\$153.60	Kenneth Avery	\$113.12
Kirina Deelman	\$258.32	Phyllis Powers	\$203.32	Zakee Wadood	\$153.33	Jessica Hutchinson	\$112.44
Wayne Ulrich	\$256.41	Brian Hooper	\$203.14	Jeremy Huntley	\$153.01	Alexander DiMauro	\$112.41
Milton Garlick	\$256.26	Stefanie Stanberry	\$202.88	Archie King	\$152.56	Carla Elkins	\$112.31
Romaro Crowder	\$256.00	Angela Smith	\$202.82	Tyler Neether	\$150.60	Frederik Moerdyk	\$111.92
James McCollum	\$255.45	Linda Leach	\$201.76	Dillard Davis	\$150.59	Monica Boulanger	\$111.87
John Treichler	\$253.62	Evan Ramage	\$201.33	Ashlynn Orng	\$148.92	Derrick Sanders	\$111.86
Belinda Ellis	\$250.87	William Allen	\$199.93	John Smith	\$148.46	Brandon St. Michel	\$111.52
Elizabeth O'Mara-Auglar	\$250.42	Kamal Patel	\$198.18	Cameron Lewis	\$147.54	Maria Doblado	\$111.51
Alfredo Ramirez	\$249.87	Bradley Urquhart	\$198.09	Eddie Kwong	\$146.40	Stela Meloche	\$111.44
Lawrence Wolff	\$249.35	Eric Ferdinandwalters	\$198.01	Collin Germann	\$145.85	Shafiq Afzal	\$111.01
Joshua Radtkin	\$247.69	Amanda Tenorio	\$197.75	Oscar Chavez	\$145.84	Natalya Sorokin	\$109.84
Alvia Long	\$246.99	James Ward	\$197.56	Lyndsey Hall	\$145.67	Donovan Westhaver	\$109.35
Charlotte Slater	\$245.43	Kerri Kdan	\$196.76	Mark Lefever	\$145.09	Jamie Christopher	\$109.21
Afshin Faridani	\$245.11	Tara Karver	\$196.72	Che Zong	\$144.92	Martin Lohezic	\$108.44
Jeremy Muzzy	\$244.46	Jesse Fiske	\$196.12	Benjamin Nielsen	\$144.55	Zachary Weimer	\$107.72
Syhoune Thao	\$244.19	Brian Bowyer	\$195.15	Benjamin Lyda	\$142.38	Cheryl Bacca	\$107.46
David Perry	\$242.92	Cameron Wiebe	\$194.70	Edward Ward	\$141.45	Joanna Mehaffey	\$107.30
Damien Cannaday	\$242.45	Liviu Mercea	\$194.26	Christopher Odetunde	\$141.15	Yevgeniy Krasotin	\$106.75
AutumnRose Driscoll	\$241.68	Crystal White	\$193.33	Ron Hallman	\$140.73	Deborah Paclaon	\$106.72
Thomas Racobaldo	\$241.62	Damien Brodie	\$192.61	Jack Chaney	\$140.40	Willis Weymon	\$106.26
Joshua Weitzel	\$240.60	Oliver Nunez	\$192.55	Keith Litterst	\$139.78	Terrence Ennenbach	\$106.03
Samila Tavara	\$240.12	Michael Polzer	\$192.17	Jon Clark	\$139.50	William Santiago	\$105.89
Claudia Zavala	\$239.22	Andrew Hudak	\$191.97	Robert Selby	\$139.32	Jerry Knie	\$105.50
Anthony Angu	\$238.56	Anthony Williams	\$191.86	Nila Lajoie	\$138.75	Lucas Rekdahl	\$105.45
Wade Plante	\$237.66	Timothy Krueger	\$191.17	Jason Glenn	\$138.17	Sofia Timeva	\$104.88
Kari Jones	\$237.35	Jennifer Schwartzfeger	\$191.10	Margarita Smith	\$136.75	Gene Williams	\$104.73
Oladimeji Adedire	\$237.33	Joseph Faber	\$190.74	Ikumi Halverson	\$136.42	Michael Gruber	\$104.57
Jonathan Chartrand	\$237.24	Asomaliu Tusi	\$190.56	Mitchell Johnson	\$136.22	Masina Mariner	\$103.29
Anup Patel	\$237.22	Jason Aquilante	\$188.83	David Schneider	\$135.19	Catrina Schweigel	\$102.94
Karol Kalinowski	\$235.91	Hussein Berro	\$187.50	Nedry Guitierrez	\$134.89	David Randall	\$102.53
Jason Lawrence	\$235.60	Deborah Darnell	\$187.05	Natalie Perkins	\$134.66	Chalsie Widener	\$102.40
Maria Flores	\$232.38	Fenel Merisier	\$186.06	Kristopher Moore	\$134.22	Daniel Lesniak	\$102.33
Lorin Owen	\$232.36	Leah Ishigo	\$185.80	Jacinda Gist	\$133.97	Oleg Sirghii	\$101.60
Deborah Walsh	\$231.98	Gregory Rook	\$185.55	William Matthews	\$132.91	Antoine Le	\$101.54
Donald Lacy	\$230.87	Jeffrey Hander	\$185.03	David Moore	\$131.95	Dawn Garcia-Corona	\$101.47
Jennifer Farrell	\$230.68	James Terrill	\$184.96	Nicole Dulin	\$131.92	Carie Franks	\$100.59
Michael Davis	\$227.18	Charleston Brown	\$184.81	Daniel Scoggins	\$130.91	Christian Miller	\$100.30
Cornie Bueckert	\$226.13	Dominique Dumas	\$184.59	Dustin Dunbar	\$130.00	Cara Defiore	\$99.25
Douglas Schommer	\$225.99	Eustace Kamanja	\$183.90	Karen Rodriguez	\$129.94	Tina Lantz	\$99.17
Casey Smires	\$225.51	Devron Campbell	\$183.57	Cheryl Pegues	\$129.31	Jason Cohen	\$98.85
Olga Merezchnikova	\$225.01	Pao Vue	\$181.98	Dorian Shine	\$128.75	Shane Schuessler	\$98.85
Stacha Straight	\$224.56	Brandon Mackey	\$180.73	Dora Elmore	\$128.43	Matthew Watson	\$98.27
Micah Arnold	\$223.76	Riad Benyoub	\$180.63	Shamika White	\$128.39	Dawn Bahr	\$98.13
Darrin Brown	\$223.52	Karen Pena	\$180.46	Craig Isidore	\$126.79	Louis Paganucci	\$95.60
Dwayne Luke	\$223.38	Rachel Smith	\$180.43	Earl Leonhardt	\$126.45	Sonja Williams	\$95.04
Jessica Gowanlock	\$222.94	Destiny Gore	\$179.34	Jonathan Barolet	\$125.94	Donald Merritt	\$94.99
Pablo Pirela	\$222.51	Eric Wegner	\$178.88	Jake Sheridan	\$125.51	Michael Hamilton	\$94.62